Financial Results for the First Quarter of Fiscal Year Ending October 31, 2010
Company name : NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL : http://www.nikko-company.co.jp/
Representative : Makoto Yoshida, Chief Executive Officer
Contact : Shigekazu Kaneda, Board Director and Executive Managing Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : March 12, 2010
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended January 31, 2010 (November 1, 2009 - January 31, 2010)
(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen \% | Millions of yen \% | Millions of yen \% | Millions of yen | \% |
| Three months ended Jan. 31, 2010 | 4,093 (12.1) | (386) | (379) | (391) | - |
| Three months ended Jan. 31, 2009 | 4,657 - | (651) | (642) | (662) | - |


|  | Net income per <br> share | Diluted net income <br> per share |
| :--- | :---: | :---: |
| Three months ended <br> Jan. 31, 2010 | Yen | Yen |
| Three months ended <br> Jan. 31, 2009 | $(20.92)$ | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ |  |
| As of Jan. 31, 2010 | 14,226 | 4,817 | 33.9 | 257.69 |
| As of Oct. 31, 2009 | 13,828 | 5,258 | 38.0 | 280.59 |

Reference: Shareholders' equity (Millions of yen):
Jan. 31, 2010: 4,817
Oct. 31, 2009: 5,258

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Year ended Oct. 31, 2009 | Yen | Yen 0.00 | Yen | Yen 0.00 | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ |
| Year ending Oct. 31, 2010 | - | - | - | - | - |
| Year ending Oct. 31, 2010 (forecast) | - | 0.00 | - | 0.00 | 0.00 |

Note: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending October 31, 2010 (November 1, 2009 - October 31, 2010)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per <br> share |  |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
|  |  |  |  |  |  |  |  |
| First half | 9,400 | 4.4 | $(400)$ | - | $(400)$ | - | $(420)$ |
| Full year | 19,600 | 14.9 | $(330)$ | - | $(300)$ | - | $(350)$ |

Note: Revision of projected consolidated performance during the period: Yes

## 4. Others

(1) Changes in consolidated subsidiaries during the period (Changes in scope of consolidation): None
(2) Application of simplified accounting methods and special accounting methods in the preparation of quarterly consolidated financial statements: Yes
Note: Please refer to "Qualitative Information and Financial Statements, Other Information" on page 3 for further information.
(3) Changes in accounting principles, procedures, presentation methods for preparation of quarterly consolidated financial statements

1) Changes caused by revision of accounting standards: Yes
2) Other changes: Yes

Note: Please refer to "Qualitative Information and Financial Statements, Other Information" on page 3 for further information.
(4) Number of shares outstanding (common shares)

1) Number of shares outstanding (including treasury stock) at the end of the period
Jan. 31, 2010: 19,572,000 shares Oct. 31, 2009: 19,572,000 shares
2) Number of treasury stock at the end of the period
Jan. 31, 2010: $\quad$ Oct. 31, 2009: 83,256 shares 831,026 shares
3) Average number of shares issued during the period (cumulative; consolidated)

Three months ended Jan. 31, 2010: 18,726,166 shares Three months ended Jan. 31, 2009: 18,776,631 shares
*Appropriate use of business forecasts, other special items
These forward-looking statements involve uncertainties. Actual results may differ from those anticipated due to various factors that may arise in the future.

## (Qualitative Information and Financial Statements)

## 1. Other Information

(1) Changes in consolidated subsidiaries during the period (changes in scope of consolidation)

Not applicable
(2) Application of simplified accounting methods and special accounting methods in the preparation of quarterly consolidated financial statements

1) Simplified Accounting Method
(Valuation of inventory assets)
The value of inventories at the end of the period under review is calculated using a rational method, based on physical inventories at the end of the previous fiscal year, rather than physical inventories at the end of the period under review.
(Calculation of depreciation expense for fixed assets)
Amount of acquisition, disposal and depreciation of the fixed assets which to be applied to the quarter is calculated by distributing the amount quoted or budgeted according to the length of the period.
2) Special accounting treatment for preparing quarterly consolidated financial statements Not applicable
(3) Changes in accounting principles, procedures and presentation methods for preparation of quarterly consolidated financial statements

Changes in recording basis for completed work amount and completed work cost
Concerning the recording basis for earnings related to contract works, we had been applying the completed contract method. Effective from the first quarter of the current fiscal year, however, the Company has applied "Accounting Standard for Construction Contracts" (ASBJ Statement No. 15, December 27, 2007) and "Guidance for the Application of Accounting Standards for Construction Contracts" (ASBJ Statement No. 18, December 27, 2007), we have been applying these accounting standards from construction contracts, the construction of which was commenced in the first quarter of the current fiscal year, applying the percent of completion method to construction works showing the certainty of the results for portion completed by the end of the first quarter of the current fiscal year (the cost percentage method for estimation of percentage of work completion) and the completed contract method to other works. These changes do not have a material effect on earnings and segment Information.

## 2. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet
(Millions of yen)
First quarter of FY10/2010
(As of Jan. 31,2010 )

FY10/2009 Summary (As of Oct.31,2009)

Assets
Current assets

| Cash and deposits | 1,749 | 1,580 |
| :--- | ---: | ---: |
| Notes and accounts receivable-trade | 3,121 | 2,936 |
| Merchandise and finished goods | 2,216 | 2,195 |
| Work in process | 777 | 850 |
| Costs on uncompleted construction contracts | 393 | 231 |
| Raw materials and supplies | 335 | 340 |
| Deferred tax assets | 2 | 4 |
| Other | 180 | 155 |
| Allowance for doubtful accounts | $(197)$ | $(198)$ |
| Total current assets | 8,579 | 8,096 |

Noncurrent assets
Property, plant and equipment

| Buildings and structures | 6,634 | 6,633 |
| :--- | ---: | ---: |
| Accumulated depreciation | $(4,209)$ | $(4,165)$ |
| Buildings and structures, net | 2,425 | 2,468 |
| Land | 1,261 | 1,261 |
| Other | 7,656 | 7,580 |
| Accumulated depreciation | $(6,680)$ | $(6,598)$ |
| Other, net | 975 | 981 |
| Total property, plant and equipment | 4,662 | 4,771 |

Intangible assets
249
Investments and other assets
Investment securities 739

| Other | 459 |
| :--- | :--- |

Allowance for doubtful accounts (297)

Allowance for loss on valuation of investments of
(158)
(298)
subsidiaries and affiliates (158)
(157)

| Total investments and other assets | 743 | 770 |
| :--- | ---: | ---: |
| Total noncurrent assets | 5,646 | 5,731 |
| Total assets | 14,226 | 13,828 |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,266 | 3,116 |
| :--- | ---: | ---: |
| Short-term loans payable | 1,390 | 422 |
| Current portion of long-term loans payable | 100 | 100 |
| Income taxes payable | 18 | 42 |
| Provision for bonuses | 196 | 306 |
| Provision for product warranties | 104 | 105 |
| Other | 1,172 | 6,249 |
| Total current liabilities |  | 5,333 |
| ncurrent liabilities | 1,340 | 5,427 |
| Long-term loans payable | 1,237 | 1,350 |
| Provision for retirement benefits | 92 | 1,196 |
| Provision for directors' retirement benefits | 489 | 88 |
| Other | 3,158 | 506 |
| Total noncurrent liabilities | 9,408 | 3,141 |
| tal liabilities |  | 8,569 |

Net assets
Shareholders' equity

| Capital stock | 3,200 | 3,200 |
| :--- | ---: | ---: |
| Capital surplus | 3,045 | 3,620 |
| Retained earnings | $(823)$ | $(1,007)$ |
| Treasury stock | $(343)$ | $(333)$ |
| Total shareholders' equity | 5,077 | 5,479 |


| Total shareholders' equity | 5,077 | 5,479 |
| :--- | ---: | ---: |
| Valuation and translation adjustments | $(144)$ | $(109)$ |
| Valuation difference on available-for-sale securities | $(115)$ | $(111)$ |
| Foreign currency translation adjustment | $(260)$ | $(220)$ |
| Total valuation and translation adjustments | 4,817 | 5,258 |
| Total net assets | 14,226 | 13,828 |
| Total liabilities and net assets |  |  |

## (2) Consolidated quarterly statements of income

 (For the Three-month Period)(Millions of yen)
First quarter of FY10/2009 First quarter of FY10/2010 (Nov.1,2008-Jan.31,2009) (Nov.1,2009-Jan.31,2010)

| Net sales | 4,657 | 4,093 |
| :--- | ---: | ---: |
| Cost of sales | 3,564 | 3,145 |
| Gross profit | 1,093 | 948 |
| Selling, general and administrative expenses | 1,745 | 1,335 |
| Operating loss | $(651)$ | $(386)$ |


| Non-operating income |  | 0 |
| :--- | ---: | ---: |
| Interest income | 1 | - |
| Priority use fee of products | 50 | 29 |
| Other | 32 | 29 |
| Total non-operating income | 84 |  |
| Non-operating expenses | 4 | 12 |
| Interest expenses | 31 | 5 |
| Foreign exchange loss | 34 | 0 |
| Loss on valuation of derivatives | 5 | 3 |
| Other | 75 | 22 |
| Total non-operating expenses | $\mathbf{6 4 2}$ | $(379)$ |


| Extraordinary loss |  |  |
| :--- | ---: | ---: |
| Provision of allowance for loss on valuation of   <br> investments of subsidiaries and affiliates 8 0 <br> Other - 1 <br> Total extraordinary losses 8 1 <br> Loss before income taxes and minority interests $(651)$ $(381)$ <br> Income taxes-current 9 9 <br> Income taxes-deferred 2 1 <br> Total income taxes 11 10 <br> Net loss $(662)$ $(391)$ |  |  |

First quarter of FY10/2009 (Nov.1,2008-Jan.31,2009)

First quarter of FY10/2010
(Nov.1,2009-Jan.31,2010)

| Net cash provided by (used in) operating activities |  |  |
| :---: | :---: | :---: |
| Loss before income taxes and minority interests | (651) | (381) |
| Depreciation and amortization | 123 | 140 |
| Increase (decrease) in allowance for doubtful accounts | 359 | (1) |
| Increase (decrease) in provision for bonuses | (232) | (109) |
| Increase (decrease) in provision for retirement benefits | 42 | 40 |
| Increase (decrease) in Provision of allowance for loss on valuation of investments of subsidiaries and affiliates | 8 | 0 |
| Interest and dividends income | (3) | (2) |
| Interest expenses | 4 | 12 |
| Loss (gain) on valuation of derivatives | 35 | 2 |
| Decrease (increase) in notes and accounts receivable-trade | (5) | (185) |
| Decrease (increase) in claims provable in bankruptcy, claims provable in rehabilitation | (308) | (1) |
| Decrease (increase) in inventories | (192) | (103) |
| Increase (decrease) in notes and accounts payable-trade | (261) | 149 |
| Other, net | (13) | (200) |
| Subtotal | $(1,093)$ | (639) |
| Interest and dividends income received | 3 | 2 |
| Interest expenses paid | (4) | (12) |
| Income taxes paid | (42) | (34) |
| Net cash provided by (used in) operating activities | $(1,137)$ | (683) |
| Net cash provided by (used in) investment activities |  |  |
| Payments into time deposits | (124) | (24) |
| Proceeds from withdrawal of time deposits | 124 | 24 |
| Purchase of property, plant and equipment | (315) | (61) |
| Other, net | 0 | (3) |
| Net cash provided by (used in) investment activities | (316) | (65) |
| Net cash provided by (used in) financing activities |  |  |
| Net increase (decrease) in short-term loans payable | (421) | 967 |
| Repayment of long-term loans payable | - | (10) |
| Purchase of treasury stock | (12) | (9) |
| Other, net | - | (25) |
| Net cash provided by (used in) financing activities | (433) | 922 |
| Effect of exchange rate change on cash and cash equivalents | (23) | (3) |
| Net increase (decrease) in cash and cash equivalents | $(1,909)$ | 169 |
| Cash and cash equivalents at beginning of period | 3,714 | 1,402 |
| Cash and cash equivalents at end of period | 1,804 | 1,571 |

## (4) Going Concern Assumption

No reportable information.

## (5) Segment Information

(Industry Segment Information)

First Quarter of FY10/2009 (Nov. 1, 2008 - Jan. 31, 2009)


Notes: 1. Major products in each industry segment:
Industry segments are classified based on the similarities of products, markets and so on.

| Industry Segment | Major Products |
| :--- | :--- |
| Housing \& Environmental <br> Equipment | FRP bath-tubs, Bathroom units, Septic tanks, Water treatment facilities, <br> Tiles, Wind turbine system |
| Tabletop | Fine bone china, Fine vitrified china, Fine porcelain, Oven ware |
| Electro-Ceramics | Alumina substrates, Hybrid IC, LTCC substrates, <br> Dielectric ceramics |


| First Quarter of FY10/20 | (Nov. 1, 2009 | n. 31, 20 |  |  |  | Millions of yen | rounded down) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | ElectroCeramics | Other | Segment total | Elimination or corporate | Consolidated Total |
| Net sales <br> (1)Sales to Outside Customers <br> (2)Intersegment sales or Transfers | 2,303 | 1,201 | 582 - | 6 | 4,093 | - | 4,093 |
| Total | 2,303 | 1,201 | 582 | 6 | 4,093 | - | 4,093 |
| Operating income (loss) | (61) | (68) | (90) | (14) | (234) | (152) | (386) |

Notes: 1. Major products in each industry segment:
Industry segments are classified based on the similarities of products, markets and so on.

| Industry Segment | Major Products |
| :--- | :--- |
| Housing \& Environmental <br> Equipment | FRP bath-tubs, Bathroom units, Septic tanks, Water treatment facilities, <br> Tiles, Wind turbine system |
| Tabletop | Fine bone china, Fine vitrified china, Fine porcelain, Oven ware |
| Electro-Ceramics | Alumina substrates, Hybrid IC, LTCC substrates, <br> Dielectric ceramics |

(Information by Geographic Segment)
Geographical segment information is not presented since domestic sales exceeded $90 \%$ of total segment sales.
(Overseas Sales)
First Quarter of FY10/2009 (Nov. 1, 2008 - Jan. 31, 2009)
(Millions of yen, rounded down)

|  | North America | Asia |  | Other |  | Consolidated total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas sales <br> Consolidated net sales <br> Percentage of overseas sales <br> against consolidated net sales | 158 | 188 | 22 | 369 |  |  |

First Quarter of FY10/2010 (Nov. 1, 2009 - Jan. 31, 2010)
(Millions of yen, rounded down)

|  | North America | Asia |  | Other |  | Consolidated total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Overseas sales <br> Consolidated net sales <br> Percentage of overseas sales <br> against consolidated net sales | 201 | 216 | 17 | 436 |  |  |

Notes :

1. The countries or areas are classified based on the geographical proximity.
2. Major countries and areas which belong to each classification:

North America : U.S.A., Canada
Asia: Korea, China, Other Asian Countries
3. Overseas sales include the export sales of the company and domestic subsidiaries and the domestic sales of the subsidiaries abroad.
(6) Significant changes in Shareholder's Equity Not applicable.
(Supplementary Information)
Sales by Segment
Sales by Segment

| Industry Segment | First Quarter of FY10/2009 <br> (Nov. 1, 2008 - Jan. 31, 2009) |  | First Quarter of FY10/2010 <br> (Nov. 1, 2009 - Jan. 31, 2010) | FY10/2009 <br> (Nov. 1, 2008- Oct. 31, 2009) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 2,621 | $56.3 \%$ | 2,303 | $56.3 \%$ | 9,756 | $57.2 \%$ |
| Tabletop | 1,258 | 27.0 | 1,201 | 29.4 | 5,007 | 29.3 |
| Electro- Ceramics | 768 | 16.5 | 582 | 14.2 | 2,268 | 13.3 |
| Other | 8 | 0.2 | 6 | 0.1 | 30 | 0.2 |
| Total | 4,657 | 100.0 | 4,093 | 100.0 | 17,063 | 100.0 |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. The following table indicates the Company's Overseas sales share by industry segment and percentage figures represent Overseas sales ratio.

| Industry Segment | First Quarter of FY10/2009 <br> (Nov. 1, 2008- Jan. 31, 2009) |  | First Quarter of FY10/2010 <br> (Nov. 1, 2009-Jan. 31, 2010) | FY10/2009 <br> (Nov. 1, 2008- Oct. 31, 2009) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio |
|  | 237 | $18.8 \%$ | 325 | $27.1 \%$ | 1,197 | $23.9 \%$ |
| Electro- Ceramics | 132 | 17.2 | 110 | 18.9 | 419 | 18.5 |
| Total | 369 | 7.9 | 436 | 10.7 | 1,616 | 9.5 |

