

Consolidated Financial Results for the Six Months of Fiscal Year Ending March 31, 2020 <under Japanese GAAP>

November 8, 2019

Company name: NIKKO COMPANY

ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section

URL : https://www.nikko-company.co.jp/ Representative : Akiko Mitani, Chief Executive Officer

Contact : Kazuya Nunokawa, Chief Financial Officer (Phone: +81-76-276-2121)

Scheduled date to submit Securities Report : November 8, 2019

Scheduled date to begin dividend payments :

Preparation of supplementary materials for financial results: None

Holding of financial results meeting : None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended September 30, 2019 (April 1, 2019 - September 30, 2019)

(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year.)

| | Net sales | | Operating income | | Ordinary income | | Profit (loss) attributable to owners of parent | |
|--|-----------------|-------|------------------|---|-----------------|--------|--|---|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Six months ended September 30, 2019 | 6,402 | (4.8) | (41) | - | (32) | - | (25) | - |
| Six months ended September 30, 2018 | 6,722 | 4.1 | (37) | - | 1 | (88.6) | (16) | - |

Note: Comprehensive income (Millions of yen): September 30, 2019 : (17)(-%) September 30, 2018 : (7) (-%)

| | Net income per share | Diluted net income per share |
|--|----------------------|------------------------------|
| | Yen | Yen |
| Six months ended September 30, 2019 | (1.10) | - |
| Six months ended September 30, 2018 | (0.70) | - |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-----------------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of September 30, 2019 | 9,134 | 1,261 | 13.8 | 54.11 |
| Year ended Mar. 31, 2019 | 9,462 | 1,278 | 13.5 | 54.86 |

Reference: Shareholders' equity (Millions of yen): September 30, 2019: 1,261 Mar. 31, 2019: 1,278

2. Dividends

| <u> Zi Dividonao</u> | | | | | | | | | | |
|--|--------------------|--------|--------|----------|--------|--|--|--|--|--|
| (Decord data) | Dividend per share | | | | | | | | | |
| (Record date) | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual | | | | | |
| | Yen | Yen | Yen | Yen | Yen | | | | | |
| Year ended Mar. 31, 2019 | - | 0.00 | - | 0.00 | 0.00 | | | | | |
| Year ending Mar. 31, 2020 | - | 0.00 | | | | | | | | |
| Year ending Mar. 31, 2020 (forecast) | | | - | 0.00 | 0.00 | | | | | |

3. Consolidated Forecast for the Fiscal Year Ending March 31, 2020 (April 1, 2019 - March 31, 2020)

The NIKKO Group will no longer disclose its projected consolidated results for periods starting from that ending in March 2019. Details of the decision are described in "3. Projected Consolidated Results for FY2019" in the "Consolidated Financial Results for the Fiscal Year Ended March 31, 2019" disclosed on May 9, 2019.

%Notes

- (1) Changes in major subsidiaries during the period : None
- (2) Application of special accounting methods for quarterly consolidated financial statements : None
- (3) Changes in accounting policies, changes in accounting estimates, or restatement
 - 1) Changes in accounting policies due to changes in consolidated accounting methods : None
 - 2) Changes other than 1) above : None 3) Changes in accounting estimates : None 4) Restatement : None
- (4) Number of shares outstanding (common shares)
 - 1) Number of shares outstanding (including treasury stock) at the end of the period

September 30, 2019 :24,172,000 shares Mar. 31, 2019 : 24,172,000 shares

2) Number of treasury stock at the end of the period

September 30, 2019 : 864,436 shares Mar. 31, 2019 : 864,232 shares

3) Average number of shares issued during the period (cumulative; consolidated)

Six months ended September 30, 2019 : 23,307,693 shares Six months ended September 30, 2018 : 23,307,851 shares

^{*} Quarterly financial statements are not subject to a quarterly review by certified public accountants or an auditing company.

Consolidated quarterly Financial Statements

| 1) Consolidated Balance Sheet | FY03/2019 | (Millions of yei FY03/202 |
|---|---------------------|------------------------------|
| | (As of Mar.31,2019) | (As of Sep 30,201) |
| ssets | | <u> </u> |
| Current assets | | |
| Cash and deposits | 1,406 | 90 |
| Notes and accounts receivable-trade Merchandise and finished goods | 1,839 1,145 | 1,77 1,20 |
| Work in process | 627 | 83. |
| Costs on uncompleted construction contracts | 466 | 49 |
| Raw materials and supplies | 270 | 31: |
| Other | 85 | 9 |
| Allowance for doubtful accounts | (2) | |
| Total current assets | 5,838 | 5,62 |
| Noncurrent assets | | |
| Property, plant and equipment Buildings and structures | 6 962 | 6 00 |
| Accumulated depreciation | 6,862 (5,240) | 6,89 (5,32) |
| Buildings and structures, net | 1,621 | 1,57 |
| Machinery, equipment and vehicles | 4,515 | 4,54 |
| Accumulated depreciation | (4,110) | (4,16 |
| Machinery, equipment and vehicles, net | 404 | 37 |
| Tools, furniture and fixtures | 1,182 | 1,18 |
| Accumulated depreciation | (1,109) | (1,12 |
| Tools, furniture and fixtures, net | 72 | 6 |
| Land | 1,121 | 1,12 |
| Lease assets Accumulated depreciation | 125 (12) | 12 |
| Lease assets, net | 112 | (2 |
| Construction in progress | 25 | 2 |
| Total property, plant and equipment | 3,358 | 3,26 |
| Intangible assets | 57 | . 4 |
| Investments and other assets | | |
| Investment securities | 110 | 10 |
| Other | 99 | 9 |
| Allowance for doubtful accounts | (1) | |
| Total investments and other assets | 207 | 20 |
| Total noncurrent assets Total assets | 3,623 9,462 | 3,51 9,13 |
| 10(4) 4336(3 | 5,402 | 9,13 |
| iabilities | | |
| Current liabilities | | |
| Notes and accounts payable-trade | 2,498 | 2,55 |
| Short-term loans payable | 2,350 | 2,35 |
| Current portion of long-term loans payable | 114 | 6 |
| Lease obligations Income taxes payable | 26 51 | 2 |
| Provision for bonuses | 170 | 12 |
| Provision for product warranties | 130 | 12 |
| Other | 1,219 | 1,03 |
| Total current liabilities | 6,561 | 6,31 |
| Noncurrent liabilities | · | · |
| Long-term loans payable | 76 | 5 |
| Lease obligations | 86 | 7 |
| Deferred tax liabilities | 5 | |
| Provision for directors' retirement benefits | 44 | 4 |
| Net defined benefit liability | 1,282 | 1,25 |
| Other Total noncurrent liabilities | 126 | 12 |
| Total liabilities Total liabilities | 1,622 8,183 | 1,55 7,87 |
| et assets | 0,103 | 1,01 |
| Shareholders' equity | | |
| Capital stock | 3,470 | 3,47 |
| Capital surplus | 1,584 | 1,58 |
| Retained earnings | (3,312) | (3,33 |
| Treasury stock | (338) | (33 |
| Total shareholders' equity | 1,404 | 1,37 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 0 | |
| Foreign currency translation adjustment | (105) | (10 |
| Remeasurements of defined benefit plans | (20) | (1 |
| Total accumulated other comprehensive income | (125) | (11 |
| Total net assets | 1,278 9,462 | 1,26 9,13 |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income

| Net sales 6,722 6 Cost of sales 4,801 4 Gross profit 1,920 1 Selling, general and administrative expenses 1,957 1 Operating loss (37) Non-operating income 0 3 Interest income 0 3 Gain on sales of wastes 11 5 Foreign exchange gains 27 3 Other 22 3 Total non-operating income 62 3 Non-operating expenses 12 3 Interest expenses 12 3 Sales discounts 6 3 Share of loss of entities accounted for using equity method — 4 Other 4 4 Total non-operating expenses 23 3 Ordinary income (loss) 1 4 Extraordinary Income — 4 Gain on sales of investment securities — — Gain on sales of investment securities — — < | | | (Millions of yen) |
|--|--|---------------------------|---------------------------|
| Net sales 6,722 6 Cost of sales 4,801 4 Gross profit 1,920 1 Selling, general and administrative expenses 1,957 1 Operating loss (37) Non-operating income 0 3 Interest income 0 0 Gain on sales of wastes 11 5 Foreign exchange gains 27 6 Other 22 6 Total non-operating income 62 6 Non-operating expenses 12 6 Interest expenses 12 6 Share of loss of entities accounted for using equity method — 6 Other 4 7 Total non-operating expenses 23 7 Ordinary income (loss) 1 1 Extraordinary Income — - Gain on sales of noncurrent assets — - Gain on sales of investment securities — - Total extraordinary Income — - <th></th> <th></th> <th>FY03/2020</th> | | | FY03/2020 |
| Cost of sales 4,801 4 Gross profit 1,920 1 Selling, general and administrative expenses 1,957 1 Operating loss (37) Non-operating income 0 37 Interest income 0 2 Gain on sales of wastes 11 5 Foreign exchange gains 27 5 Other 22 5 Total non-operating income 62 5 Non-operating expenses 12 5 Interest expenses 12 5 Sales discounts 6 6 Share of loss of entities accounted for using equity method — 4 Other 4 4 Total non-operating expenses 23 0 Ordinary income (loss) 1 1 Extraordinary Income — 3 Gain on sales of noncurrent assets — — Gain on sales of investment securities — — Total extraordinary Income — —< | | (Apr.1, 2018-Sep 30,2018) | (Apr.1, 2019-Sep 30,2019) |
| Selling, general and administrative expenses | Net sales | 6,722 | 6,402 |
| Selling, general and administrative expenses 1,957 1 Operating loss (37) Non-operating income 0 6 Interest income 0 6 Gain on sales of wastes 11 7 Foreign exchange gains 27 7 Other 22 7 Total non-operating income 62 7 Non-operating expenses 12 8 Interest expenses 6 8 8 Share of loss of entities accounted for using equity method — 0 4 1 Total non-operating expenses 23 23 0 1 1 1 1 Extraordinary Income (loss) 1 | Cost of sales | 4,801 | 4,553 |
| Operating loss (37) Non-operating income 0 Interest income 0 Gain on sales of wastes 11 Foreign exchange gains 27 Other 22 Total non-operating income 62 Non-operating expenses 12 Interest expenses 12 Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Gross profit | 1,920 | 1,849 |
| Non-operating income 0 Gain on sales of wastes 11 Foreign exchange gains 27 Other 22 Total non-operating income 62 Non-operating expenses 12 Interest expenses 12 Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Selling, general and administrative expenses | 1,957 | 1,891 |
| Interest income 0 Gain on sales of wastes 11 Foreign exchange gains 27 Other 22 Total non-operating income 62 Non-operating expenses 12 Interest expenses 12 Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Operating loss | (37) | (41) |
| Gain on sales of wastes 11 Foreign exchange gains 27 Other 22 Total non-operating income 62 Non-operating expenses 12 Interest expenses 12 Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Non-operating income | | |
| Foreign exchange gains 27 | Interest income | 0 | 0 |
| Other 22 Total non-operating income 62 Non-operating expenses 1 Interest expenses 12 Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Gain on sales of wastes | 11 | 18 |
| Total non-operating income Non-operating expenses Interest expenses Interest expenses Interest expenses Sales discounts Share of loss of entities accounted for using equity method Other Total non-operating expenses Ordinary income (loss) Extraordinary Income Gain on sales of noncurrent assets Gain on sales of investment securities Total extraordinary Income Loss before income taxes Income taxes-current Income taxes-deferred 62 12 23 24 | Foreign exchange gains | 27 | _ |
| Non-operating expenses Interest expenses Interes | | 22 | 16 |
| Interest expenses 12 Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Total non-operating income | 62 | 35 |
| Sales discounts 6 Share of loss of entities accounted for using equity method — Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | Non-operating expenses | | |
| Share of loss of entities accounted for using equity method Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income Gain on sales of noncurrent assets Gain on sales of investment securities Total extraordinary Income Loss before income taxes Income taxes-current Income taxes-deferred (0) | | 12 | 10 |
| Other 4 Total non-operating expenses 23 Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | | 6 | 5 |
| Total non-operating expenses 23 | | _ | 1 |
| Ordinary income (loss) 1 Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | | - | 8 |
| Extraordinary Income — Gain on sales of noncurrent assets — Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | 1 0 1 | 23 | 26 |
| Gain on sales of noncurrent assets Gain on sales of investment securities Total extraordinary Income Loss before income taxes Income taxes-current Income taxes-deferred (0) | | 1 | (32) |
| Gain on sales of investment securities — Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | | | |
| Total extraordinary Income — Loss before income taxes 1 Income taxes-current 17 Income taxes-deferred (0) | | - | 3 |
| Loss before income taxes1Income taxes-current17Income taxes-deferred(0) | Gain on sales of investment securities | _ | 14 |
| Income taxes-current 17 Income taxes-deferred (0) | , | _ | 17 |
| Income taxes-deferred (0) | | 1 | (15) |
| $\langle \cdot \rangle$ | Income taxes-current | 17 | 10 |
| Total income taxes | | | (0) |
| 11 | Total income taxes | 17 | 10 |
| Profit (loss) (16) | | (- / | (25) |
| Profit (loss) attributable to owners of parent (16) | Profit (loss) attributable to owners of parent | (16) | (25) |

Consolidated quarterly statements of comprehensive income

| <u>(</u> | FY03/2019 Apr.1, 2018-Sep 30,2018) | (Millions of yen) FY03/2020 (Apr.1, 2019-Sep 30,2019) |
|--|---------------------------------------|---|
| Profit (loss) | (16) | (25) |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 0 | (0) |
| Foreign currency translation adjustment | (1) | 0 |
| Remeasurements of defined benefit plans, net of tax | 9 | 9 |
| Share of other comprehensive income of entities accounted for using equity | method — | (0) |
| Other comprehensive income | 8 | 8 |
| Comprehensive income | (7) | (17) |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of the parent | (7) | (17) |
| Comprehensive income attributable to non-controlling interests | <u> </u> | _ |

(3) Consolidated Statements of Cash Flows

| Consolidated Statements of Cash Flows | (Millians of you) | (Millians of you) |
|---|--------------------------------|--------------------------------|
| | (Millions of yen) FY03/2019 | (Millions of yen) FY03/2020 |
| | (Apr.1, 2018-Sep.30,2018) | (Apr.1, 2019-Sep.30,2019) |
| | (4, =0.0 4,=0.0) | (+, |
| Net cash provided by (used in) operating activities | | |
| Income (loss) before income taxes and minority interests | 1 | (15) |
| Depreciation and amortization | 185 | 171 |
| Increase (decrease) in allowance for doubtful accounts | (0) | 0 |
| Increase (decrease) in provision for bonuses | 7 | (42) |
| Increase (decrease) in provision for product warranties | - | (8) |
| Increase (decrease) in net defined benefit liability | 38 | (17) |
| Interest and dividends income | (0) | (0) |
| Interest expenses | 12 | 10 |
| Foreign exchange losses (gains) | (12) | 4 |
| Share of profit of entities accounted for using equity method | (·-, | 1 |
| Loss (gain) on sales of property, plant and equipment | <u> </u> | (3) |
| Loss (gain) on sales of investment securities | <u> </u> | (14) |
| Decrease (increase) in notes and accounts receivable-trade | 390 | 60 |
| Decrease (increase) in claims provable in bankruptcy, claims | 000 | |
| provable in rehabilitation | _ | (0) |
| Decrease (increase) in inventories | (20) | (331) |
| Increase (decrease) in notes and accounts payable-trade | (304) | (331) |
| Other, net | (304) | |
| Subtotal | 384 | (146) |
| - | | (280) |
| Interest and dividends income received | | 0 (10) |
| Interest expenses paid | (12) | (10) |
| Income taxes paid | (46) | (23) |
| Net cash provided by (used in) operating activities | 327 | (313) |
| Net cash provided by (used in) investment activities | (4) | (0) |
| Payments into time deposits | (1) | (0) |
| Proceeds from withdrawal of time deposits | 1 (2.42) | |
| Purchase of property, plant and equipment | (219) | (124) |
| Proceeds from sales of property, plant and equipment | | 6 |
| Proceeds from sales of investment securities | | 16 |
| Other, net | (2) | (0) |
| Net cash provided by (used in) investment activities | (221) | (101) |
| Net cash provided by (used in) financing activities | | |
| Repayment of long-term loans payable | (89) | (69) |
| Repayments of lease obligations | (9) | (13) |
| Purchase of treasury stock | (0) | (0) |
| Net cash provided by (used in) financing activities | (99) | (83) |
| Effect of exchange rate change on cash and cash equivalents | 1 | (0) |
| Net increase (decrease) in cash and cash equivalents | 7 | (499) |
| Cash and cash equivalents at beginning of period | 1,042 | 1,349 |
| Cash and cash equivalents at end of period | 1,049 | 850 |

Six Months ended September 30, 2018 (April 1, 2018 - September 30, 2018)

(Millions of yen, rounded down)

| | Housing & Environmental Equipment | Functional Ceramics Product | Tabletop | Other (Note 1) | Segment total | Adjustment (Note 2) | Amounts on the consolidated financial statements (Note 3) |
|--|---|-----------------------------------|----------|----------------|------------------|------------------------|---|
| Net sales | | | | | | | |
| Sales to Outside Customers | 4,110 | 1,436 | 1,153 | 22 | 6,722 | - | 6,722 |
| Intersegment sales or Transfers | - | - | - | 7 | 7 | (7) | - |
| Total | 4,110 | 1,436 | 1,153 | 29 | 6,729 | (7) | 6,722 |
| Segment profit (loss) (Operating income (loss)) | 113 | 220 | (79) | (2) | 252 | (289) | (37) |

- Note: 1. The category "Other" is warehouse business which is a business segment not included in the reportable segments.
- Note: 2. Segment income adjustment of 289 million yen consists of expenses related to departments that do not belong to the reportable segments.
- Note: 3. Segment profits and losses are adjusted with Operating loss on the consolidated quarterly statements of income.

Six Months ended September 30, 2019 (April 1, 2019 – September 30, 2019)

(Millions of yen, rounded down)

| | Housing & Environmental Equipment | Functional Ceramics Product | Tabletop | Other (Note 1) | Segment total | Adjustment (Note 2) | Amounts on the consolidated financial statements (Note 3) |
|--|---|-----------------------------------|----------|----------------|------------------|------------------------|---|
| Net sales | | | | | | | |
| Sales to Outside Customers | 4,336 | 1,195 | 857 | 13 | 6,402 | - | 6,402 |
| Intersegment sales or Transfers | - | • | - | 4 | 4 | (4) | - |
| Total | 4,336 | 1,195 | 857 | 17 | 6,407 | (4) | 6,402 |
| Segment profit (loss) (Operating income (loss)) | 227 | 100 | (81) | (0) | 247 | (288) | (41) |

- Note: 1. The category "Other" is warehouse business which is a business segment not included in the reportable segments. This is to inform that our foreign-based consolidated subsidiary company, NIKKO CERAMICS, INC., quitted the warehousing business on July 1, 2019.
- Note: 2. Segment income adjustment of 288 million yen consists of expenses related to departments that do not belong to the reportable segments.
- Note: 3. Segment profits and losses are adjusted with Operating loss on the consolidated quarterly statements of income.