Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2015 (Nine Months Ended December 31, 2014) <under Japanese GAAP> (Consolidated)

February 10, 2015
Company name: NIKKO COMPANY
ID number: 5343 Stock listing : Nagoya Stock Exchange Second Section
URL: http://www.nikko-company.co.jp/
Representative : Kazuto Futamata, Chief Executive Officer
Contact : Kazuo Miyanabe, Chief Financial Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report: February 13, 2015
Scheduled date to begin dividend payments :
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2014 (April 1, 2014 - December 31, 2014)

| (Percentage figures represent changes from the same period of the previous year.) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Nine months ended Dec. 31, 2014 | 11,488 | (6.3) | (168) | - | (51) | - | (190) | - |
| Nine months ended Dec. 31, 2013 | 12,260 | 2.3 | (278) | - | (185) | - | (235) | - |


|  | Net income per share | Diluted net income per share |
| :---: | :---: | :---: |
|  | Yen | Yen |
| Nine months ended Dec. 31, 2014 | (9.39) | - |
| Nine months ended Dec. 31, 2013 | (12.58) | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of Dec. 31, 2014 | 10,738 | 1,150 | 10.7 | 49.33 |
| As of Mar. 31, 2014 | 10,705 | 671 | 6.3 | 35.85 |

Reference: Shareholders' equity (Millions of yen): Dec. 31, 2014: 1,150 Mar. 31, 2014: 671

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Fiscal Year ended Mar. 31, 2014 | Yen | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ | Yen | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ |
| Fiscal Year ending Mar. 31, 2015 | - | 0.00 | - |  |  |
| Fiscal Year ending Mar. 31, 2015 |  |  |  | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2015 (April 1, 2014 - March 31, 2015)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per <br> share |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
|  | - | Yen |  |  |  |  |  |  |
|  | 17,000 | 2.2 | 20 | - | 20 | - | (7.13) |  |

Notes: 1. Revision of projected consolidated performance during the period : None
2. Net income per share for the fiscal year ending March 31, 2015 is calculated using the average number of share issued during the period. The company has issued 4,600,000 shares on September 30, 2014.

Notes
(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period : None
New: - companies (Company name: )

Eliminated: — companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements : None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
2) Changes other than 1) above : None
3) Changes in accounting estimates : None
4) Restatement : None
(4) Number of shares outstanding (common shares)
5) Number of shares outstanding (including treasury stock) at the end of the period As of Dec. 31, 2014: 24,172,000 share As of Mar. 31, 2014:
6) Number of treasury stock at the end of the period As of Dec. 31, 2014: 849,462 shares As of Mar. 31, 2014:
$19,572,000$ shares
845,323 shares
7) Average number of shares issued during the period (cumulative; consolidated) Nine months ended Dec. 31, 2014: 20,279,765 shares Nine months ended Dec. 31, 2013: 18,728,429 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

## FY03/2014 <br> (As of Mar.31,2014)

3rd Quarter of FY03/2015 (As of Dec. 31, 2014)

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 501 | 1,584 |
| Notes and accounts receivable-trade | 2,711 | 2,144 |
| Merchandise and finished goods | 1,374 | 1,439 |
| Work in process | 573 | 606 |
| Costs on uncompleted construction contracts | 329 | 469 |
| Raw materials and supplies | 290 | 289 |
| Deferred tax assets | 0 | 2 |
| Other | 128 | 104 |
| Allowance for doubtful accounts | (24) | (15) |
| Total current assets | 5,885 | 6,625 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 6,705 | 6,809 |
| Accumulated depreciation | $(4,599)$ | $(4,715)$ |
| Buildings and structures, net | 2,106 | 2,093 |
| Machinery, equipment and vehicles | 4,861 | 4,873 |
| Accumulated depreciation | $(4,596)$ | $(4,647)$ |
| Machinery, equipment and vehicles, net | 264 | 235 |
| Tools, furniture and fixtures | 1,209 | 1,275 |
| Accumulated depreciation | $(1,144)$ | $(1,196)$ |
| Tools, furniture and fixtures, net | 65 | 78 |
| Land | 1,194 | 1,145 |
| Lease assets | 557 | 456 |
| Accumulated depreciation | (241) | (270) |
| Lease assets, net | 316 | 186 |
| Construction in progress | 45 | 19 |
| Total property, plant and equipment | 3,992 | 3,749 |
| Intangible assets |  |  |
| Lease assets | 10 | 4 |
| Other | 111 | 91 |
| Total intangible assets | 122 | 96 |
| Investments and other assets |  |  |
| Investment securities | 573 | 139 |
| Claims provable in bankruptcy, claims provable in rehabilitation and other | 516 | 505 |
| Other | 131 | 128 |
| Allowance for doubtful accounts | (516) | (506) |
| Total investments and other assets | 704 | 267 |
| Total noncurrent assets | 4,820 | 4,113 |
| Total assets | 10,705 | 10,738 |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,256 | 2,735 |
| :--- | ---: | ---: |
| Short-term loans payable | 1,800 | 1,785 |
| Current portion of long-term loans payable | 335 | 369 |
| Lease obligations | 183 | 112 |
| Income taxes payable | 57 | 40 |
| Provision for bonuses | 54 | 26 |
| Provision for product warranties | 389 | 318 |
| Other | 1,240 | 1,277 |
| Total current liabilities | 7,317 | 6,665 |


| Noncurrent liabilities | 6,665 |  |
| :--- | ---: | ---: |
| Long-term loans payable |  |  |
| Lease obligations | 745 | 993 |
| Provision for directors' retirement benefits | 155 | 87 |
| Net defined benefit liability | 36 | 42 |
| Deferred tax liabilities | 1,654 | 1,647 |
| Other | - | 9 |
| Total noncurrent liabilities | 123 | 143 |
| Total liabilities | 2,716 | 2,923 |

Net assets

| Shareholders' equity |  |  |
| :--- | ---: | ---: |
| Capital stock | 3,200 | 3,470 |
| Capital surplus | 1,321 | 1,584 |
| Retained earnings | $(3,005)$ | $(3,196)$ |
| Treasury stock | 1,179 | $(336)$ |
| Total shareholders' equity | $(86)$ | $(1)$ |
| Accumulated other comprehensive income | $(116)$ | $(115)$ |
| Valuation difference on available-for-sale securities | $(305)$ | $(256)$ |
| Foreign currency translation adjustment | $(508)$ | $(371)$ |
| Remeasurements of defined benefit plans | 671 | 1,150 |
| Total accumulated other comprehensive income | 10,705 | 10,738 |
| Total net assets |  |  |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income
(Millions of yen)
3rd Quarter of FY03/2014 3rd Quarter of FY03/2015
(Apr.1,2013-Dec.31,2013) (Apr.1,2014-Dec.31,2014)

| Net sales | 12,260 | 11,488 |
| :--- | ---: | ---: |
| Cost of sales | 8,683 | 8,128 |
| Gross profit | 3,576 | 3,359 |
| Selling, general and administrative expenses | 3,855 | $(278)$ |
| Operating income (loss) | $(168)$ |  |


| Non-operating income |  |  |
| :---: | :---: | :---: |
| Interest income | 0 | 0 |
| Rent income | 32 | 29 |
| Gain on sales of wastes | 32 | 15 |
| Foreign exchange gains | 38 | 83 |
| Other | 46 | 42 |
| Total non-operating income | 149 | 170 |
| Non-operating expenses |  |  |
| Interest expenses | 37 | 28 |
| Stock issuance cost | - | 5 |
| Other | 18 | 19 |
| Total non-operating expenses | 56 | 53 |
| Ordinary income (loss) | (185) | (51) |
| Extraordinary Income |  |  |
| Gain on sales of noncurrent assets | 122 | 2 |
| Gain on liquidation of subsidiaries and affiliates | - | 7 |
| Reversal of provision for I oss on lead trouble measures | - | 36 |
| Total extraordinary Income | 122 | 46 |
| Extraordinary loss |  |  |
| Loss on sales of noncurrent assets | 0 | 19 |
| Loss on retirement of noncurrent assets | 13 | - |
| Loss on lead trouble measures | 119 | - |
| Loss on sales of investment securities | - | 123 |
| Total extraordinary losses | 133 | 143 |
| Income (loss) before income taxes | (196) | (149) |
| Income taxes-current | 38 | 34 |
| Income taxes-deferred | 0 | 7 |
| Total income taxes | 39 | 41 |
| Income (loss) before minolity interests | (235) | (190) |
| Net income (loss) | (235) | (190) |

## Consolidated quarterly statements of comprehensive income

3rd Quarter of FY03/2014
(Apr.1,2013-Dec.31,2013)
(Millions of yen)

|  | 3rd Quarter of FY03/2014 <br> (Apr.1,2013-Dec.31,2013) | (Millions of yen) <br> 3rd Quarter of FY03/2015 <br> (Apr.1,2014-Dec.31,2014) |
| :---: | :---: | :---: |
| Income(loss) before minority interests | (235) | (190) |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 19 | 87 |
| Foreign currency translation adjustment | 7 | 0 |
| Remeasurements of defined benefit plans, net of tax | - | 48 |
| Other comprehensive income | 26 | 136 |
| Comprehensive income | (208) | (54) |
| Comprehensive income attributable to owners of the | parent (208) | (54) |
| Comprehensive income attributable to minority intere | ts - | - |

## [Segment Information]

I Third Quarter of FY03/2014 (Apr. 1, 2013 -Dec. 31, 2013)

1. Information related to net sales and profit or loss for each reportable segment

| (Millions of yen, rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | Functional Ceramics Product | Other (Note 1) | Segment total | Adjustment <br> (Note 2) | Amounts shown on quarterly consolidated statements of income |
| Net sales <br> (1)Sales to Outside Customers <br> (2)Intersegment sales or Transfers | $7,455$ | 3,108 | $1,694$ | 2 | 12,260 | - | 12,260 |
| Total | 7,455 | 3,108 | 1,694 | 2 | 12,260 | - | 12,260 |
| Segment profit (loss) <br> (Operating income (loss)) | 130 | (78) | 189 | (0) | 241 | (520) | (278) |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 520 million yen consists of expenses related to Strategic Planning Headquarters, Technical Headquarters and Administrative Headquarters that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

No reportable information.

II Third Quarter of FY03/2015 (Apr. 1, 2014 -Dec. 31, 2014)

1. Information related to net sales and profit or loss for each reportable segment

| (Millions of yen, rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | Functional Ceramics Product | Other (Note 1) | Segment total | Adjustment <br> (Note 2) | Amounts shown on quarterly consolidated statements of income |
| Net sales <br> (1)Sales to Outside Customers (2)Intersegment sales or Transfers | 7,155 | 2,512 | 1,820 | - | 11,488 | - | 11,488 |
| Total | 7,155 | 2,512 | 1,820 | - | 11,488 | - | 11,488 |
| Segment profit (loss) <br> (Operating income (loss)) | 90 | 57 | 180 | - | 328 | (497) | (168) |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 497 million yen consists of expenses related to Strategic Planning Headquarters, Technical Headquarters and Administrative Headquarters that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment No reportable information.

## [Supplementary Information]

Sales by Segment
(Millions of yen, rounded down)

| Industry Segment | 3rd Quarter of FY03/2014 <br> (Apr. 1, 2013 - Dec. 31, 2013) |  | 3rd Quarter of FY03/2015 <br> (Apr. 1, 2014 - Dec. 31, 2014) |  | FY03/2014 <br> (Apr. 1, 2013 - Mar. 31, 2014) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
| Housing \& Environmental <br> Equipment | 7,455 | $60.8 \%$ | 7,155 | $62.3 \%$ | 10,296 | $61.9 \%$ |
| Tabletop | 3,108 | 25.4 | 2,512 | 21.9 | 4,110 | 24.7 |
| Functional Ceramics |  |  |  |  |  |  |
| Product |  |  |  |  |  |  |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment | 3rd Quarter of FY03/2014 <br> (Apr. 1, 2013- Dec. 31, 2013) |  | 3rd Quarter of FY03/2015 <br> (Apr. 1, 2014- Dec. 31, 2014) |  | FY03/2014 <br> (Apr. 1, 2013- Mar. 31, 2014) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio |
|  | - | $-\%$ | - | $-\%$ | - | $-\%$ |
| Tabletop | 790 | 25.4 | 876 | 34.9 | 1,006 | 24.5 |
| Functional Ceramics <br> Product | 585 | 34.5 | 591 | 32.5 | 738 | 33.1 |
| Other | 0 | 21.5 | - | - | 0 | 21.5 |
| Total | 1,376 | 11.2 | 1,467 | 12.8 | 1,745 | 10.5 |

