Financial Results for the Second Quarter of Fiscal Year Ending March 31, 2015 (Six Months Ended September 30, 2014) <under Japanese GAAP> (Consolidated)

Company name: NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL: http://www.nikko-company.co.jp/
Representative : Kazuto Futamata, Chief Executive Officer
Contact : Kazuo Miyanabe, Chief Financial Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report: November 14, 2014
Scheduled date to begin dividend payments :
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended September 30, 2014 (April 1, 2014 - September 30, 2014)
(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year)

|  | Net sales | Operating income | Ordinary income | Net income |  |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Six months ended | 7,837 | $(3.3)$ | $(120)$ | - | $(60)$ | - |
| Sept. 30, 2014 |  |  |  | (186) |  |  |
| Six months ended <br> Sept. 30, 2013 | 8,107 | 1.6 | $(219)$ | - | $(174)$ | - |

Note: Comprehensive income (Millions of yen): Sept. 30, 2014: (66) ( -\%) Sept. 30, 2013: (230) ( -\%)

|  | Net income per share | Diluted net income per share |
| :---: | :---: | :---: |
|  | Yen | Yen |
| Six months ended <br> Sept. 30, 2014 | (9.97) | - |
| Six months ended Sept. 30, 2013 | (12.66) | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of Sept. 30, 2014 | 10,472 | 1,137 | 10.9 | 48.77 |
| As of Mar. 31,2014 | 10,705 | 671 | 6.3 | 35.85 |

Reference: Shareholders' equity (Millions of yen):
Sept 30, 2014: 1,137
Mar. 31, 2014: 671

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Fiscal Year ended Mar. 31, 2014 | Yen | $\begin{gathered} \hline \text { Yen } \\ 0.00 \end{gathered}$ | Yen | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ |
| Fiscal Year ending Mar. 31, 2015 | - | 0.00 |  |  |  |
| Fiscal Year ending Mar. 31, 2015 |  |  | - | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None

## 3. Consolidated Forecast for the Fiscal Year Ending March 31, 2015 (April 1, 2014 - March 31, 2015)

(Percentage figures represent changes from the same period of the previous year)

|  | Net sales | Operating income |  | Ordinary income | Net income | Net income per <br> share |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year ending <br> Mar. 31, 2015 | Millions of yen | \% | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Yen |  |  |  |  |  |  |  |  |

Notes: Revision of projected consolidated performance during the period: None

## Notes

(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period: None

| New: | — companies (Company name: |
| :--- | :--- | :--- |
| Eliminated: | — companies (Company name: |

(2) Application of special accounting methods for quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
2) Changes other than 1) above
: None
3) Changes in accounting estimates : None
4) Restatement
: None
(4) Number of shares outstanding (common shares)
5) Number of shares outstanding (including treasury stock) at the end of the period

| As of Sept. 30, 2014: 24, 172,000 share | As of Mar. 31, 2014: |
| :--- | :--- |$\quad$ 19,572,000 shares As of Sept. 30, 2014: 848,580 shares As of Mar. 31, 2014

845,323 shares
3) Average number of shares issued during the period (cumulative; consolidated) Six months ended Sept. 30, 2014: 18,749,898 shares Six months ended Sept. 30, 2013: 18,728,565 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

| ) | FY03/2014 (As of Mar.31,2014) | 2nd Quarter of FY03/2015 <br> (As of Sept. 30,2014) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 501 | 1,128 |
| Notes and accounts receivable-trade | 2,711 | 2,393 |
| Merchandise and finished goods | 1,374 | 1,443 |
| Work in process | 573 | 539 |
| Costs on uncompleted construction contracts | 329 | 355 |
| Raw materials and supplies | 290 | 289 |
| Deferred tax assets | 0 | 1 |
| Other | 128 | 123 |
| Allowance for doubtful accounts | (24) | (20) |
| Total current assets | 5,885 | 6,254 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 6,705 | 6,800 |
| Accumulated depreciation | $(4,599)$ | $(4,670)$ |
| Buildings and structures, net | 2,106 | 2,130 |
| Machinery, equipment and vehicles | 4,861 | 4,863 |
| Accumulated depreciation | $(4,596)$ | $(4,628)$ |
| Machinery, equipment and vehicles, net | 264 | 234 |
| Tools, furniture and fixtures | 1,209 | 1,271 |
| Accumulated depreciation | $(1,144)$ | $(1,178)$ |
| Tools, furniture and fixtures, net | 65 | 93 |
| Land | 1,194 | 1,145 |
| Lease assets | 557 | 497 |
| Accumulated depreciation | (241) | (267) |
| Lease assets, net | 316 | 229 |
| Construction in progress | 45 | 6 |
| Total property, plant and equipment | 3,992 | 3,840 |
| Intangible assets |  |  |
| Lease assets | 10 | 5 |
| Other | 111 | 98 |
| Total intangible assets | 122 | 103 |
| Investments and other assets |  |  |
| Investment securities | 573 | 138 |
| Claims provable in bankruptcy, claims provable in rehabilitation and other | 516 | 514 |
| Other | 131 | 135 |
| Allowance for doubtful accounts | (516) | (514) |
| Total investments and other assets | 704 | 273 |
| Total noncurrent assets | 4,820 | 4,217 |
| Total assets | 10,705 | 10,472 |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,256 | 2,956 |
| :--- | ---: | ---: |
| Short-term loans payable | 1,800 | 1,795 |
| Current portion of long-term loans payable | 335 | 269 |
| Lease obligations | 183 | 148 |
| Income taxes payable | 57 | 40 |
| Provision for bonuses | 54 | 85 |
| Provision for product warranties | 389 | 338 |
| Other | 1,240 | 1,133 |
| Total current liabilities | 7,317 | 6,766 |
| Long-term loans payable | 745 | 611 |
| Lease obligations | 155 | 97 |
| Provision for directors' retirement benefits | 36 | 40 |
| Net defined benefit liability | 1,654 | 1,665 |
| Deferred tax liabilities | -123 | 8 |
| Other | 2,716 | 143 |
| Total noncurrent liabilities | 10,034 | 2,567 |
| tal liabilities | 9,334 |  |


| Net |  |  |
| :--- | ---: | ---: |
| Shareholders' equity |  |  |
| Capital stock | 3,200 | 3,470 |
| Capital surplus | 1,321 | 1,584 |
| Retained earnings | $(3,005)$ | $(3,192)$ |
| Treasury stock | $(335)$ | $(336)$ |
| Total shareholders' equity | 1,179 | 1,525 |
| Accumulated other comprehensive income | $(86)$ | 0 |
| Valuation difference on available-for-sale securities | $(116)$ | $(115)$ |
| Foreign currency translation adjustment | $(305)$ | $(272)$ |
| Remeasurements of defined benefit plans | $(508)$ | $(388)$ |
| Total accumulated other comprehensive income | 671 | 1,137 |
| Total net assets | 10,705 | 10,472 |
| Total liabilities and net assets |  |  |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income
(Millions of yen)
2nd Quarter of $\mathrm{FY} 03 / 2014$ 2nd Quarter of $\mathrm{FY} 03 / 2015$
(Apr.1,2013-Sept.30,2013) (Apr.1,2014-Sept.30,2014)

| Net sales | 8,107 | 7,837 |
| :--- | ---: | ---: |
| Cost of sales | 5,752 | 5,587 |
| Gross profit | 2,355 | 2,249 |
| Selling, general and administrative expenses | 2,575 | 2,370 |
| Operating income (loss) | $(219)$ | $(120)$ |


| Non-operating income |  |  |
| :---: | :---: | :---: |
| Interest income | 0 | 0 |
| Rent income | 23 | 19 |
| Foreign exchange gains | 14 | 32 |
| Other | 40 | 45 |
| Total non-operating income | 78 | 97 |
| Non-operating expenses |  |  |
| Interest expenses | 21 | 19 |
| Sales discounts | 6 | 5 |
| Stock issuance cost | - | 5 |
| Other | 5 | 7 |
| Total non-operating expenses | 33 | 37 |
| Ordinary income (loss) | (174) | (60) |
| Extraordinary Income |  |  |
| Gain on sales of noncurrent assets | 93 | 2 |
| Gain on liquidation of subsidiaries and affiliates | - | 7 |
| Reversal of provision for loss on lead trouble measures | - | 36 |
| Total extraordinary Income | 93 | 46 |
| Extraordinary loss |  |  |
| Loss on sales of noncurrent assets | - | 19 |
| Loss on retirement of noncurrent assets | 13 | - |
| Loss on lead trouble measures | 119 | - |
| Loss on sales of investment securities | - | 123 |
| Total extraordinary losses | 132 | 143 |
| Income (loss) before income taxes | (214) | (158) |
| Income taxes-current | 22 | 22 |
| Income taxes-deferred | 0 | 6 |
| Total income taxes | 23 | 28 |
| Income (loss) before minolity inretests | (237) | (186) |
| Net income (loss) | (237) | (186) |

## Consolidated quarterly statements of comprehensive income

(Millions of yen)
2nd Quarter of FY03/2014 2nd Quarter of FY03/2015 (Apr.1,2013-Sept.30,2013) (Apr.1,2014-Sept.30,2014)

| Income(loss) before minority interests | $(237)$ | (186) |
| :--- | :---: | ---: |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 2 | 86 |
| Foreign currency translation adjustment | - | 0 |
| Remeasurements of defined benefit plans, net of tax | 6 | 32 |
| Other comprehensive income | $(230)$ | $(66)$ |
| Comprehensive income | $(230)$ | $(66)$ |
| Comprehensive income attributable to owners of the parent | - | - |

Net cash provided by (used in) operating activities

| Income (loss) before income taxes and minority interests | (214) | (158) |
| :---: | :---: | :---: |
| Depreciation and amortization | 193 | 275 |
| Increase (decrease) in allowance for doubtful accounts | (2) | (6) |
| Increase (decrease) in provision for bonuses | (42) | 30 |
| Increase (decrease) in provision for product warranties | (35) | (51) |
| Increase (decrease) in provision for retirement benefits | (15) | - |
| Increase (decrease) in net defined benefit liability | - | 44 |
| Interest and dividends income | (6) | (6) |
| Interest expenses | 21 | 19 |
| Foreign exchange losses (gains) | 0 | (8) |
| Loss (gain) on sales of investment securities | - | 123 |
| Loss (gain) on sales of property, plant and equipment | (93) | 17 |
| Loss on retirement of noncurrent assets | 13 | - |
| Loss on lead trouble measures | 119 | - |
| Reversal of provision for loss on lead trouble measures | - | (36) |
| Gain on liquidation of subsidiaries and affiliates | - | (7) |
| Decrease (increase) in notes and accounts receivable-trade | 398 | 321 |
| Decrease (increase) in claims provable in bankruptcy, claims provable in rehabilitation | (7) | 1 |
| Decrease (increase) in inventories | 159 | (55) |
| Increase (decrease) in notes and accounts payable-trade | (69) | (300) |
| Other, net | (245) | (99) |
| Subtotal | 174 | 102 |
| Interest and dividends income received | 6 | 6 |
| Interest expenses paid | (21) | (19) |
| Income taxes paid | (42) | (40) |
| Net cash provided by (used in) operating activities | 117 | 49 |


| Net cash provided by (used in) investment activities |  |  |
| :--- | ---: | :--- |
| Payments into time deposits | $(98)$ | - |
| Proceeds from withdrawal of time deposits | 118 | 30 |
| Proceeds from sales of investment securities | - | 397 |
| Purchase of property, plant and equipment | $(334)$ | $(97)$ |
| Proceeds from sales of property, plant and equipment | -100 | 26 |
| Proceeds from liquidation of subsidiaries and affiliates | $(30)$ | 7 |
| Other, net | $(244)$ | 9 |
| Net cash provided by (used in) investment activities | 374 |  |


| Net cash provided by (used in) financing activities |  | $(5)$ |
| :--- | ---: | ---: |
| Net increase (decrease) in short-term loans payable | 100 | $(200)$ |
| Repayment of long-term loans payable | $(190)$ | $(93)$ |
| Repayments of lease obligations | $(06)$ | 531 |
| Purchase of treasury stock | $(0)$ | 232 |
| Proceeds from issuance of common stock | - | 0 |
| Net cash provided by (used in) financing activities | $(176)$ | 657 |
| Effect of exchange rate change on cash and cash equivalents | 0 | 394 |
| Net increase (decrease) in cash and cash equivalents | 1,201 | 898 |
| Cash and cash equivalents at beginning of period | 8,051 |  |
| Cash and cash equivalents at end of period |  |  |

## [Segment Information]

Second Quarter of FY03/2014 (Apr. 1, 2013 -Sep. 30, 2013)

1. Information related to net sales and profit or loss for each reportable segment


Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 338 million yen consists of expenses related to Strategic Planning Headquarters, Technical Headquarters and Administrative Headquarters that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

No reportable information.

II Second Quarter of FY03/2014 (Apr. 1, 2014 -Sep. 30, 2014)

1. Information related to net sales and profit or loss for each reportable segment


Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 334 million yen consists of expenses related to Strategic Planning Headquarters, Technical Headquarters and Administrative Headquarters that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

No reportable information.

## [Supplementary Information]

Sales by Segment

| Industry Segment | 2nd Quarter of FY03/2014 <br> (Apr. 1, 2013 - Sept. 30, 2013) |  | 2nd Quarter of FY03/2015 <br> (Apr. 1, 2014 - Sept. 30, 2014) | FY03/2014 <br> (Apr. 1, 2013 - Mar. 31, 2014) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 4,925 | $60.7 \%$ | 4,903 | $62.6 \%$ | 10,296 | $61.9 \%$ |
| Tabletop | 2,026 | 25.0 | 1,751 | 22.3 | 4,110 | 24.7 |
| Functional Ceramics <br> Product | 1,153 | 14.2 | 1,182 | 15.1 | 2,230 | 13.4 |
| Other | 2 | 0.1 | - | - | 2 | 0.0 |
| Total | 8,107 | 100.0 | 7,837 | 100.0 | 16,639 | 100.0 |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment | 2nd Quarter of FY03/2014 <br> (Apr. 1, 2013- Sept. 30, 2013) |  | 2nd Quarter of FY03/2015 (Apr. 1, 2014- Sept. 30, 2014) |  | $\begin{gathered} \text { FY03/2014 } \\ \text { (Apr. 1, 2013-Mar. 31, 2014) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas Sales | Overseas Sales Ratio | $\begin{gathered} \text { Overseas } \\ \text { Sales } \end{gathered}$ | Overseas Sales Ratio | Overseas Sales | Overseas Sales Ratio |
| Housing \& Environmental Equipment | - | -\% | - | -\% | - | -\% |
| Tabletop | 465 | 23.0 | 590 | 33.7 | 1,006 | 24.5 |
| Functional Ceramics Product | 440 | 38.2 | 387 | 32.8 | 738 | 33.1 |
| Other | 0 | 21.5 | - | - | 0 | 21.5 |
| Total | 906 | 11.2 | 977 | 12.5 | 1,745 | 10.5 |

