Financial Results for the First Quarter of Fiscal Year Ending March 31, 2015
(Three Months Ended June 30, 2014) <under Japanese GAAP> (Consolidated)
August 7, 2014
Company name : NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL
Representative
http://www.nikko-company.co.jp/
Kazuto Futamata, Chief Executive Officer
Contact : Kazuo Miyanabe, Chief Financial Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : August 12, 2014
Scheduled date to begin dividend payments : -
Preparation of supplementary materials for quarterly financial results : None
Holding of quarterly financial results meeting : None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended June 30, 2014 (April 1, 2014 - June 30, 2014)
(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Three months ended June 30, 2014 | 3,787 | (8.2) | (181) | - | (169) | - | (329) | - |
| Three months ended June 30, 2013 | 4,126 | 6.6 | (38) | - | (7) | - | (21) | - |

Note: Comprehensive income (Millions of yen) : June 30, 2014: (227) ( -\%) June 30, 2013: (30) ( -\%)

|  | Net income per <br> share | Diluted net income <br> per share  <br> Three months ended $\quad$Yen <br> June. 30, 2014 |
| :--- | ---: | ---: |
| Three months ended <br> June. 30, 2013 | $(17.61)$ | Yen |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of June 30, 2014 | 10,254 | 443 | 4.3 | 23.70 |
| As of Mar. 31,2014 | 10,705 | 671 | 6.3 | 35.85 |

Reference: Shareholders' equity (Millions of yen) : June 30, 2014: 443
Mar. 31, 2014: 671
2. Dividends

| (Record date) | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Year ended Mar. 31, 2014 | Yen | $\begin{array}{\|c} \hline \text { Yen } \\ 0.00 \end{array}$ | Yen | Yen 0.00 | $\begin{gathered} \hline \text { Yen } \\ 0.00 \end{gathered}$ |
| Year ending Mar. 31, 2015 | - |  |  |  |  |
| Year ending Mar. 31, 2015 (forecast) |  | 0.00 | - | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2015 (April 1, 2014 - March 31, 2015)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income |  | Ordinary income | Net income | Net income per <br> share |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
|  |  |  |  |  |  |  |  |  |
|  | 17,000 | 2.2 | 20 | - | 20 | - | $(150)$ | - |

Notes: Revision of projected consolidated performance during the period : None
Consolidated forecast for the six months ending September 30, 2014 have not been disclosed because the Company and its subsidiaries track performance on an annual basis only.
4. Notes
(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period : None
New : — companies (Company name: )
Eliminated : — companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements : None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
2) Changes other than 1) above : None
3) Changes in accounting estimates : None
4) Restatement : None
(4) Number of shares outstanding (common shares)
5) Number of shares outstanding (including treasury stock) at the end of the period June 30, 2014 : 19,572,000 shares Mar. 31, 2014
$19,572,000$ shares
6) Number of treasury stock at the end of the period June 30, $2014 \quad: \quad 847,607$ shares Mar. 31, $2014 \quad: \quad 845,323$ shares
7) Average number of shares issued during the period (cumulative; consolidated) Three months ended June 30, 2014 : 18,725,391 shares Three months ended June 30, $2013: 18,728,638$ shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

FY03/2014
(As of Mar.31,2014)

First quarter of FY03/2015 (As of June 30,2014 )
Assets
Current assets
Cash and deposits
Notes and accounts receivable-trade
Merchandise and finished goods
Work in process
Costs on uncompleted construction contracts
Raw materials and supplies
Deferred tax assets
Other

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,256 | 3,128 |
| :--- | ---: | ---: |
| Short-term loans payable | 1,800 | 1,800 |
| Current portion of long-term loans payable | 335 | 269 |
| Lease obligations | 183 | 180 |
| Income taxes payable | 57 | 24 |
| Provision for bonuses | 54 | 82 |
| Provision for product warranties | 389 | 366 |
| Other | 1,240 | 1,298 |
| Total current liabilities | 7,317 | 7,150 |
| Nourrent liabilities | 745 | 708 |
| Long-term loans payable | 155 | 109 |
| Lease obligations | 36 | 39 |
| Provision for directors' retirement benefits | 1,654 | 1,649 |
| Net defined benefit liability | - | 8 |
| Deferred tax liabilities | 123 | 144 |
| Other | 2,716 | 2,660 |
| Total noncurrent liabilities | 10,034 | 9,811 |
| Total liabilities |  |  |

Net assets

| Shareholders' equity |  |  |
| :---: | :---: | :---: |
| Capital stock | 3,200 | 3,200 |
| Capital surplus | 1,321 | 1,321 |
| Retained earnings | $(3,005)$ | $(3,335)$ |
| Treasury stock | (335) | (336) |
| Total shareholders' equity | 1,179 | 849 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (86) | 0 |
| Foreign currency translation adjustment | (116) | (116) |
| Remeasurements of defined benefit plans | (305) | (289) |
| Total accumulated other comprehensive income | (508) | (405) |
| Total net assets | 671 | 443 |
| Total liabilities and net assets | 10,705 | 10,254 |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

## Consolidated quarterly statements of income

(Millions of yen)
First quarter of $\mathrm{FY} 03 / 2014$ First quarter of $\mathrm{FY} 03 / 2015$
(Apr.1,2013-June30,2013) (Apr.1,2014-June30,2014)

| Net sales | 4,126 | 3,787 |
| :--- | ---: | ---: |
| Cost of sales | 2,944 | 2,764 |
| Gross profit | 1,181 | 1,022 |
| Selling, general and administrative expenses | 1,220 | 1,204 |
| Operating income (loss) | $(38)$ | $(181)$ |


| Non-operating income |  |  |
| :--- | ---: | ---: |
| Interest income | 0 | 0 |
| Dividends income | 6 | 6 |
| Rent income | 11 | 8 |
| Foreign exchange gains | 13 | - |
| Other | 17 | 16 |
| Total non-operating income | 48 | 31 |
| Non-operating expenses |  |  |
| Interest expenses | 11 | 10 |
| Foreign exchange loss | 5 | 2 |
| Other | 16 | 5 |
| Total non-operating expenses | $(7)$ | 19 |
| Ordinary income (loss) | - | $169)$ |
| Extraordinary Income | - | 1 |
| Gain on sales of noncurrent assets |  | 1 |
| Total extraordinary Income | 0 | 11 |
| Extraordinary loss | - | - |
| Loss on sales of noncurrent assets | 0 | 123 |
| Loss on retirement of noncurrent assets | $(7)$ | 134 |
| Loss on sales of investment securities | 14 | $(302)$ |
| Total extraordinary losses | 0 | 18 |
| Income (loss) before income taxes | 14 | 8 |
| Income taxes-current | $(21)$ | 27 |
| Income taxes-deferred | $(21)$ | $(329)$ |
| Total income taxes |  | $(329)$ |
| Income (loss) before minolity inretests |  |  |
| Net income (loss) |  |  |

## Consolidated quarterly statements of comprehensive income

(Millions of yen)
First quarter of $\mathrm{FY} 03 / 2014$ First quarter of $\mathrm{FY} 03 / 2015$
(Apr.1,2013-June30,2013) (Apr.1,2014-June30,2014)
Income(loss) before minority interests
(329)

Other comprehensive income
Valuation difference on available-for-sale securities
(12)

86
Foreign currency translation adjustment $\quad 3$
Remeasurements of defined benefit plans, net of tax $\quad-\quad 16$

| Other comprehensive income | $(8)$ | 102 |
| :--- | ---: | ---: |

Comprehensive income (30) (227)

Comprehensive income attributable to owners of the parent
Comprehensive income attributable to minority interests

## [Segment Information]

I First Quarter of FY03/2013 (Apr. 1, 2013 - June 30, 2013)

1. Information related to net sales and profit or loss for each reportable segment

| (Millions of yen, rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | Functional Ceramics Product | Other (Note 1) | Segment total | Adjustment <br> (Note 2) | Amounts on the consolidated financial statements |
| Net sales |  |  |  |  |  |  |  |
| Sales to Outside Customers | 2,429 | 1,087 | 609 | 0 | 4,126 | - | 4,126 |
| Intersegment sales or Transfers | - | - | - | - | - | - | - |
| Total | 2,429 | 1,087 | 609 | 0 | 4,126 | - | 4,126 |
| Segment profit (loss) (Operating income (loss)) | 95 | (20) | 57 | 0 | 132 | (171) | (38) |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 171 million yen consists of expenses related to departments that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

No reportable information.
II First Quarter of FY03/2015 (Apr. 1, 2014 - June 30, 2014)

1. Information related to net sales and profit or loss for each reportable segment

|  | Housing \& Environmenta Equipment | Tabletop | Functional Ceramics Product | Other (Note 1) | Segment total | Adjustment (Note 2) | Amounts on the consolidated financial statements |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |  |  |  |
| Sales to Outside Customers | 2,465 | 774 | 547 | - | 3,787 | - | 3,787 |
| Intersegment sales or Transfers | - | - | - | - | - | - |  |
| Total | 2,465 | 774 | 547 | - | 3,787 | - | 3,787 |
| Segment profit (loss) (Operating income (loss)) | 28 | (53) | 9 | (9) | (25) | (156) | (181) |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 156 million yen consists of expenses related to departments that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

No reportable information.

## [Supplementary Information]

Sales by Segment

| Industry Segment | First Quarter of FY03/2014 <br> (Apr. 1, 2013 - June 30, 2013) |  | First Quarter of FY03/2015 <br> (Apr. 1, 2014 - June 30, 2014) | FY03/2014 <br> (Apr. 1, 2013 - Mar. 31, 2014) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 2,429 | $58.9 \%$ | 2,465 | $65.1 \%$ | 10,296 | $61.9 \%$ |
| Tabletop | 1,087 | 26.3 | 774 | 20.5 | 4,110 | 24.7 |
| Functional Ceramics <br> Product | 609 | 14.8 | 547 | 14.4 | 2,230 | 13.4 |
| Other | 0 | 0.0 | - | - | 2 | 0.0 |
| Total | 4,126 | 100.0 | 3,787 | 100.0 | 16,639 | 100.0 |

Notes:1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes
3. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment | First Quarter of FY03/2014 <br> (Apr. 1, 2013- June 30, 2013) |  | First Quarter of FY03/2015 <br> (Apr. 1, 2014-June 30, 2014) |  | FY03/2014 <br> (Apr. 1, 2013-Mar. 31, 2014) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas <br> Sales | Overseas <br> Sales Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio |
|  | - | $-\%$ | - | $-\%$ | - | $-\%$ |
| Tabletop | 242 | 22.3 | 190 | 24.6 | 1,006 | 24.5 |
| Functional Ceramics |  |  |  |  |  |  |
| Product | 251 | 41.2 | 166 | 30.3 | 738 | 33.1 |
| Other | 0 | 88.3 | - | - | 0 | 21.5 |
| Total | 494 | 12.0 | 356 | 9.4 | 1,745 | 10.5 |

