Financial Results for the Second Quarter of Fiscal Year Ending March 31, 2014 (Six Months Ended September 30, 2013) <under Japanese GAAP> (Consolidated)

Company name : NIKKO COMPANY
ID number: 5343 Stock listing: Nagoya Stock Exchange Second Section
URL: http://www.nikko-company.co.jp/
Representative: Kazuto Futamata, Chief Executive Officer
Contact : Kazuo Miyanabe, Chief Financial Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : November 14, 2013
Scheduled date to begin dividend payments:
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended September 30, 2013 (April 1, 2013 - September 30, 2013)
(1) Consolidated operating results

| (1) Consolidated operating results | (Percentage figures represent changes from the same period of the previous year) |  |  |  |  |  |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales | Operating income | Ordinary income | Net income |  |  |  |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
| Six months ended | 8,107 | 1.6 | $(219)$ | - | $(174)$ | - | $(237)$ |
| Sept. 30, 2013 <br> Six months ended <br> Sept. 30, 2012 | 7,977 | $(11.9)$ | $(650)$ | - | $(658)$ | - | $(1,339)$ |

Note: Comprehensive income (Millions of yen): Sept. 30, 2013: (230) (-\%) Sept. 30, 2012: (1,390) ( -\%)

|  | Net income per <br> share | Diluted net income <br> per share |
| :--- | :---: | :---: |
| Six months ended <br> Sept. 30, 2013 <br> Six months ended <br> Sept. 30, 2012 | $(12.66)$ | Yen |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of Sept. 30, 2013 | 11,002 | 1,225 | 11.1 | 65.43 |
| As of Mar. 31, 2013 | 11,468 | 1,455 | 12.7 | 77.74 |

Reference: Shareholders' equity (Millions of yen):
Sept 30, 2013: 1,225
Mar. 31, 2013: 1,455

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Fiscal Year ended Mar. 31, 2013 | - | Yen | Yen | Yen | Yen |
| Fiscal Year ending Mar. 31, 2014 | - | 0.00 | - | 0.00 | 0.00 |
| Fiscal Year ending Mar. 31, 2014 |  |  |  |  |  |
| (forecast) |  | 0.00 |  |  |  |

Notes: Revision of dividend forecast during the period: None

## 3. Consolidated Forecast for the Fiscal Year Ending March 31, 2014 (April 1, 2013 - March 31, 2014)

(Percentage figures represent changes from the same period of the previous year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Fiscal Year ending <br> Mar. 31, 2014 | 17,500 | 6.9 | 20 | - |  | - | 0 | - | 0.00 |

Notes: Revision of projected consolidated performance during the period: None

## Notes

(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period: None
New: - companies (Company name: )
Eliminated: - companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: None
2) Changes other than 1) above: None
3) Changes in accounting estimates: None
4) Restatement: None
(4) Number of shares outstanding (common shares)
5) Number of shares outstanding (including treasury stock) at the end of the period As of Sept. 30, 2013: 19,572,000 share As of Mar. 31, 2013
6) Number of treasury stock at the end of the period As of Sept. 30, 2013: 843,585 shares

As of Mar. 31, 2013:
19,572,000 shares
842,706 shares
3) Average number of shares issued during the period (cumulative; consolidated) Six months ended Sept. 30, 2013: 18,728,565 shares Six months ended Sept. 30, 2012: 18,732,443 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on information available to the Company at the time materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

## Consolidated Financial Statements

(1) Consolidated Balance Sheet
(Millions of yen)
FY03/2013 2nd Quarter of FY03/2014
(As of Mar.31,2013)
(As of Sept. 30,2013)
Assets
Current assets

| Cash and deposits | 1,327 | 1,005 |
| :--- | ---: | ---: |
| Notes and accounts receivable-trade | 2,654 | 2,257 |
| Merchandise and finished goods | 1,557 | 1,443 |
| Work in process | 541 | 497 |
| Costs on uncompleted construction contracts | 320 | 344 |
| Raw materials and supplies | 318 | 294 |
| Deferred tax assets | 1 | 0 |
| Other | 116 | 128 |
| Allowance for doubtful accounts | $(42)$ | $(33)$ |
| Total current assets | 6,795 | 5,939 |

Noncurrent assets
Property, plant and equipment
Buildings and structures
Accumulated depreciation
Buildings and structures, net
Land
Other
Accumulated depreciation
(42)
(33)

| Property, plant and equipment |  |  |
| :--- | ---: | ---: |
| Buildings and structures | 6,699 | 6,893 |
| Accumulated depreciation | $(4,679)$ | $(4,705)$ |
| Buildings and structures, net | 2,020 | 2,187 |
| Land | 1,207 | 1,207 |
| Other | 6,680 | 6,605 |
| Accumulated depreciation | $(6,178)$ | $(5,887)$ |
| Other, net | 501 | 718 |
| Total property, plant and equipment | 3,729 | 4,113 |
| Intangible assets | 171 | 153 |
| Investments and other assets | 638 |  |
| Investment securities | 651 | 642 |
| Other | $(518)$ | 680 |
| Allowance for doubtful accounts | 771 | $(525)$ |
| Total investments and other assets | 4,672 | 796 |
| Total noncurrent assets | 11,468 | 5,063 |
| Total assets |  | 11,002 |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,100 | 3,032 |
| :--- | :--- | :--- |


| Short-term loans payable | 3,100 | 1,700 |
| :--- | :--- | :--- |

Current portion of long-term loans payable $\quad 361 \quad 341$
$\begin{array}{lll}\text { Income taxes payable } & 50 & 32\end{array}$
Provision for bonuses $101 \quad 58$

| Provision for product warranties | 444 | 408 |
| :--- | ---: | ---: |
| Other | 1,486 | 1,496 |


| Total current liabilities | 7,244 | 7,170 |
| :--- | :--- | :--- |

Noncurrent liabilities

| Long-term loans payable | 1,080 | 910 |
| :--- | ---: | ---: |
| Provision for retirement benefits | 1,329 | 1,314 |
| Provision for directors' retirement benefits | 35 | 38 |
| Other | 322 | 344 |
| Total noncurrent liabilities | 2,767 | 2,607 |
| al liabilities | 10,012 | 9,777 |


| Net |  |  |
| :--- | ---: | ---: |
| Sssets |  |  |
| Shareholders' equity | 3,200 | 3,200 |
| Capital stock | 1,321 | 1,321 |
| Capital surplus | $(2,528)$ | $(2,765)$ |
| Retained earnings | $(335)$ | $(335)$ |
| Treasury stock | 1,657 | 1,420 |
| Total shareholders' equity | $(80)$ | $(76)$ |
| Accumulated other comprehensive income | $(118)$ |  |
| Valuation difference on available-for-sale securities | $(121)$ | $(194)$ |
| Foreign currency translation adjustment | 1,455 | 1,225 |
| Accumulated other comprehensive income | 11,468 | 11,002 |
| Total net assets |  |  |
| Total liabilities and net assets |  |  |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income
(Millions of yen)
2nd Quarter of $\mathrm{FYO} / 2013$ 2nd Quarter of FY03/2014 (Apr.1,2012-Sept.30,2012) (Apr.1,2013-Sept.30,2013)

| Net sales | 7,977 | 8,107 |
| :--- | ---: | ---: |
| Cost of sales | 5,728 | 5,752 |
| Gross profit | 2,248 | 2,355 |
| Selling, general and administrative expenses | 2,898 | 2,575 |
| Operating income (loss) | $(650)$ | $(219)$ |
|  |  |  |
| Non-operating income | 0 | 0 |
| Interest income | 11 | 23 |
| Rent income | 29 | 54 |
| Other | 42 | 78 |
| Total non-operating income | 24 | 21 |
| Non-operating expenses | 4 | 6 |
| Interest expenses | 11 | - |
| Sales discounts | 10 | 5 |
| Foreign exchange loss | 50 | 33 |
| Other | $658)$ | $174)$ |
| Total non-operating expenses |  | 2 |

Extraordinary Income

| Gain on sales of noncurrent assets | - | 93 |
| :--- | :---: | :---: |
| Total extraordinary Income | - | 93 |

Extraordinary loss
$\begin{array}{lll}\text { Loss on retirement of noncurrent assets } & 9 & 13\end{array}$
Impairment loss 603
Loss on lead trouble measures119

Provision of allowance for investment loss $\quad 38 \quad-$

| Total extraordinary losses | 650 | 132 |
| :--- | ---: | ---: |
| Income (loss) before income taxes | $(1,309)$ | $(214)$ |
| Income taxes-current | 29 | 22 |
| Income taxes-deferred | 0 | 0 |
| Total income taxes | 29 | $(1,339)$ |
| Income (loss) before minolity inretests | $(1,339)$ | $(237)$ |
| Net income (loss) | $(237)$ |  |


|  | 2nd Quarter of FY03/2013 <br> (Apr.1,2012-Sept.30,2012) | (Millions of yen) <br> 2nd Quarter of FY03/2014 <br> (Apr.1,2013-Sept.30,2013) |
| :---: | :---: | :---: |
| Income(loss) before minority interests | $(1,339)$ | (237) |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (45) | 3 |
| Foreign currency translation adjustment | (5) | 2 |
| Other comprehensive income | (51) | 6 |
| Comprehensive income | $(1,390)$ | (230) |
| Comprehensive income attributable to owners of the parent | $(1,390)$ | (230) |
| Comprehensive income attributable to minority interests | - | - |

(Millions of yen)
2nd Quarter of $\mathrm{FY} 03 / 2013$ 2nd Quarter of $\mathrm{FY} 03 / 2014$ (Apr.1,2012-Sept.30,2012) (Apr.1,2013-Sept.30,2013)

| Net cash provided by (used in) operating activities |  |  |
| :---: | :---: | :---: |
| Income (loss) before income taxes and minority interests | $(1,309)$ | (214) |
| Depreciation and amortization | 254 | 193 |
| Impairment loss | 603 | - |
| Increase (decrease) in allowance for doubtful accounts | 43 | (2) |
| Increase (decrease) in provision for bonuses | (85) | (42) |
| Increase (decrease) in provision for product warranties | 266 | (35) |
| Increase (decrease) in provision for retirement benefits | 71 | (15) |
| Increase (decrease) in allowance for investment loss | 38 | - |
| Interest and dividends income | (8) | (6) |
| Interest expenses | 24 | 21 |
| Loss (gain) on sales of property, plant and equipment | - | (93) |
| Loss on retirement of noncurrent assets | 9 | 13 |
| Loss on lead trouble measures | - | 119 |
| Decrease (increase) in notes and accounts receivable-trade | 643 | 398 |
| Decrease (increase) in claims provable in bankruptcy, claims provable in rehabilitation | 1 | (7) |
| Decrease (increase) in inventories | 20 | 159 |
| Increase (decrease) in notes and accounts payable-trade | (414) | (69) |
| Other, net | (68) | (245) |
| Subtotal | 90 | 174 |
| Interest and dividends income received | 8 | 6 |
| Interest expenses paid | (24) | (21) |
| Income taxes paid | (48) | (42) |
| Net cash provided by (used in) operating activities | 25 | 117 |

Net cash provided by (used in) investment activities

| Payments into time deposits | $(74)$ |  |
| :--- | :---: | :---: |
| Proceeds from withdrawal of time deposits | 175 |  |
| Purchase of property, plant and equipment | $(81)$ | 118 |
| Proceeds from sales of property, plant and equipment | - | $(334)$ |
| Other, net | 2 | 100 |
| Net cash provided by (used in) investment activities | 21 | $(30)$ |


| Net cash provided by (used in) financing activities |  |  |
| :--- | ---: | ---: |
| Net increase (decrease) in short-term loans payable | 334 | 100 |
| Repayment of long-term loans payable | $(157)$ | $(190)$ |
| Repayments of lease obligations | $(38)$ | $(86)$ |
| Purchase of treasury stock | $(0)$ | $(0)$ |
| Net cash provided by (used in) financing activities | 137 | $(2)$ |
| Effect of exchange rate change on cash and cash equivalents | 182 | 0 |
| Net increase (decrease) in cash and cash equivalents | 924 | $(302)$ |
| Cash and cash equivalents at beginning of period | 1,106 | 1,201 |
| Cash and cash equivalents at end of period | 898 |  |

## [Segment Information]

Second Quarter of FY03/2013 (Apr. 1, 2012 -Sep. 30, 2012)

1. Information related to net sales and profit or loss for each reportable segment

| (Millions of yen, rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | ElectroCeramics | Other (Note 1) | Segment total | Adjustment (Note 2) | Amounts shown on quarterly consolidated statements of income |
| Net sales <br> (1)Sales to Outside Customers (2)Intersegment sales or Transfers | 4,709 | $2,461$ | 795 | 11 | 7,977 | - | 7,977 |
| Total | 4,709 | 2,461 | 795 | 11 | 7,977 | - | 7,977 |
| Segment profit (loss) <br> (Operating income (loss)) | (182) | 27 | (188) | 2 | (342) | (308) | (650) |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 308 million yen consists of expenses related to Strategic Planning Headquarters, Technical Headquarters and Administrative Headquarters that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

No reportable information.

II Second Quarter of FY03/2014 (Apr. 1, 2013 -Sep. 30, 2013)

1. Information related to net sales and profit or loss for each reportable segment


Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 338 million yen consists of expenses related to Strategic Planning Headquarters, Technical Headquarters and Administrative Headquarters that do not belong to the reportable segments.
3. Effective from the third quarter of fiscal 2013, the name of reporting segment that is Electro-Ceramics has been changed to Functional Ceramics Product. There is no impact of this change to reportable segment.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment No reportable information.

## [Supplementary Information]

Sales by Segment

| Industry Segment | 2nd Quarter of FY03/2013 <br> (Apr. 1, 2012 - Sept. 30, 2012) |  | 2nd Quarter of FY03/2014 <br> (Apr. 1, 2013 - Sept. 30, 2013) | (Milions of yen, rounded down) <br> (Apr. 1, 2012 - Mar. 31, 2013) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
| Housing \& Environmental <br> Equipment | 4,709 | $59.0 \%$ | 4,925 | $60.7 \%$ | 9,847 | $60.1 \%$ |
| Tabletop | 2,461 | 30.9 | 2,026 | 25.0 | 4,699 | 28.7 |
| Functional Ceramics <br> Product | 795 | 10.0 | 1,153 | 14.2 | 1,800 | 11.0 |
| Other | 11 | 0.1 | 2 | 0.1 | 26 | 0.2 |
| Total | 7,977 | 100.0 | 8,107 | 100.0 | 16,374 | 100.0 |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment | 2nd Quarter of FY03/2013 <br> (Apr. 1, 2012- Sept. 30, 2012) |  | 2nd Quarter of FY03/2014 <br> (Apr. 1, 2013- Sept. 30, 2013) | FY03/2013 <br> (Apr. 1, 2012 - Mar. 31, 2013) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio |
|  | 0 | $0.0 \%$ | - | $-\%$ | 0 | $0.0 \%$ |
| Tabletop | 616 | 25.1 | 465 | 23.0 | 1,138 | 24.2 |
| Functional Ceramics <br> Product | 228 | 28.7 | 440 | 38.2 | 556 | 30.9 |
| Other | - | - | 0 | 21.5 | 1 | 5.4 |
| Total | 845 | 10.6 | 906 | 11.2 | 1,697 | 10.4 |

