Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2013 (Nine Months Ended December 31, 2012) <under Japanese GAAP> (Consolidated)

February 7, 2013
Company name : NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL : http://www.nikko-company.co.jp/
Representative : Kazuto Futamata, Chief Executive Officer
Contact : Yasuhiro Kurauchi, Chief Financial Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : February 13, 2013
Scheduled date to begin dividend payments :-
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2012 (April 1, 2012 - December 31, 2012)
(1) Consolidated operating results

Percentage figures represent changes from the same period of the previous year.)

Note: Comprehensive income (Millions of yen):
Dec. 31, 2012: (1,534) (-\%)
Dec. 31, 2011: 82 (-\%)

|  | Net income per <br> share | Diluted net income <br> per share |
| :--- | ---: | ---: | :---: |
| Nine months ended <br> Dec. 31, 2012 | Yen | Yen |
| Nine months ended <br> Dec. 31, 2011 | $(81.11)$ | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of Dec. 31, 2012 | 11,980 | 2,088 | 17.4 | 111.49 |
| As of Mar. 31, 2012 | 13,173 | 3,623 | 27.5 | 193.41 |

Reference: Shareholders' equity (Millions of yen):
Dec. 31, 2012: 2,088
Mar. 31, 2011: 3,623

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Year ended Mar. 31, 2012 | Yen | $\begin{aligned} & \text { Yen } \\ & 0.00 \end{aligned}$ | Yen | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ |
| Year ending Mar. 31, 2013 | - | 0.00 | - |  |  |
| Year ending Mar. 31, 2013 (forecast) |  |  |  | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2013 (April 1, 2012 - March 31, 2013)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income |  | Ordinary income | Net income | Net income per <br> share |  |  |
| :---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Full year | 16,500 | $(9.5)$ | $(1,130)$ | - | $(1,100)$ | - | $(1,800)$ | - |

Notes: Revision of projected consolidated performance during the period: None

## 4. Notes

(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period: None
New: — companies (Company name: )
Eliminated: — companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
2) Changes other than 1) above: None
3) Changes in accounting estimates: Yes
4) Restatement: None

Note: The depreciation method has been changed from the first quarter of this fiscal year and this change is applicable to "a case when it is difficult to distinguish between a change in an accounting policy and a change in an accounting estimate." For further information, please refer to Changes in accounting policies, estimates, and restatement in "Summary Information (Notes)".
(4) Number of shares outstanding (common shares)

1) Number of shares outstanding (including treasury stock) at the end of the period Dec. 31, 2012: 19,572,000 shares Mar. 31, 2012: 19,572,000 shares
2) Number of treasury stock at the end of the period Dec. 31, 2012: 841,632 shares Mar. 31, 2012:

838,142 shares
3) Average number of shares issued during the period (cumulative; consolidated) Nine months ended Dec. 31, 2012: 18,731,990 shares $\quad$ Nine months ended Dec. 31, 2011: 18,735,187 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

## 1. Summary Information (Notes)

(1) Overview of Changes in Consolidated Subsidiaries No reportable information
(2) Overview of Adoption of Special Accounting Methods No reportable information
(3) Changes in accounting principles, accounting estimates and retrospective restatement for consolidated (a change in an accounting policy which is difficult to distinguish from a change in an accounting estimate)
At the Company and its domestic consolidated subsidiaries, the depreciation method for Property and equipment acquired on or after April 1, 2012 had been changed to method under the revised act from the first quarter of this fiscal year. The impact of this change to income and loss is immaterial.

## 2. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 1,131 | 1,423 |
| Notes and accounts receivable-trade | 3,203 | 2,263 |
| Merchandise and finished goods | 2,197 | 2,075 |
| Work in process | 731 | 609 |
| Costs on uncompleted construction contracts | 317 | 467 |
| Raw materials and supplies | 357 | 365 |
| Deferred tax assets | 1 | 0 |
| Other | 148 | 148 |
| Allowance for doubtful accounts | (117) | (22) |
| Total current assets | 7,970 | 7,332 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 6,783 | 6,714 |
| Accumulated depreciation | $(4,584)$ | $(4,684)$ |
| Buildings and structures, net | 2,198 | 2,030 |
| Land | 1,261 | 1,261 |
| Other | 6,995 | 6,797 |
| Accumulated depreciation | $(6,237)$ | $(6,329)$ |
| Other, net | 758 | 467 |
| Total property, plant and equipment | 4,218 | 3,758 |
| Intangible assets | 244 | 188 |
| Investments and other assets |  |  |
| Investment securities | 595 | 533 |
| Other | 539 | 698 |
| Allowance for doubtful accounts | (394) | (530) |
| Total investments and other assets | 740 | 701 |
| Total noncurrent assets | 5,202 | 4,648 |
| Total assets | 13,173 | 11,980 |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,370 | 3,186 |
| :--- | ---: | ---: |
| Short-term loans payable | 1,199 | 1,684 |
| Current portion of long-term loans payable | 328 | 341 |
| Income taxes payable | 53 | 42 |
| Provision for bonuses | 85 | 25 |
| Provision for product warranties | 128 | 380 |
| Other | 1,249 | 1,305 |
| Total current liabilities | 6,414 | 6,964 |
| current liabilities | 1,441 | 1,216 |
| Long-term loans payable | 1,229 | 1,319 |
| Provision for retirement benefits | 104 | 32 |
| Provision for directors' retirement benefits | 359 | 359 |
| Other | 3,135 | 2,927 |
| Total noncurrent liabilities | 9,549 | 9,892 |
| al liabilities |  |  |

Net assets
Shareholders' equity

| Capital stock | 3,200 | 3,200 |
| :--- | ---: | ---: |
| Capital surplus | 1,321 | 1,321 |
| Retained earnings | $(259)$ | $(1,778)$ |
| Treasury stock | $(334)$ | $(335)$ |
| Total shareholders' equity | 3,927 | 2,407 |

Accumulated other comprehensive income
Valuation difference on available-for-sale securities (173)
Foreign currency translation adjustment (130) (125)
Accumulated other comprehensive income (303) (318)

| Total liabilities and net assets | 13,173 | 11,980 |
| :--- | ---: | :--- |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income
(Millions of yen)
Third quarter of FY03/2012 Third quarter of FY03/2013 (Apr.1,2011-Dec.31,2011) (Apr.1,2012-Dec.31,2012)

| Net sales | 13,341 | 11,990 |
| :---: | :---: | :---: |
| Cost of sales | 9,415 | 8,656 |
| Gross profit | 3,926 | 3,334 |
| Selling, general and administrative expenses | 4,006 | 4,174 |
| Operating income (loss) | (79) | (840) |
| Non-operating income |  |  |
| Interest income | 0 | 0 |
| Rent income | 18 | 19 |
| Foreign exchange gains | - | 20 |
| Other | 54 | 40 |
| Total non-operating income | 73 | 81 |
| Non-operating expenses |  |  |
| Interest expenses | 39 | 36 |
| Other | 40 | 24 |
| Total non-operating expenses | 79 | 61 |
| Ordinary income (loss) | (86) | (819) |
| Extraordinary Income |  |  |
| Gain on sales of noncurrent assets | 0 | - |
| Gain on abolishment of retirement benefit plan | 283 | - |
| Other | 0 | - |
| Total extraordinary Income | 284 | - |
| Extraordinary loss |  |  |
| Loss on retirement of noncurrent assets | 7 | 10 |
| Impairment loss | 41 | 603 |
| Loss on valuation of stocks of subsidiaries and affiliates | - | 42 |
| Business structure improvement expenses | 11 | - |
| Other | 1 | - |
| Total extraordinary losses | 62 | 656 |
| Income (loss) before income taxes | 135 | $(1,476)$ |
| Income taxes-current | 32 | 42 |
| Income taxes-deferred | 1 | 0 |
| Total income taxes | 33 | 43 |
| Income (loss) before minolity interests | 102 | $(1,519)$ |
| Net income (loss) | 102 | $(1,519)$ |


| Income(loss) before minority interests | 102 | $(1,519)$ |
| :--- | ---: | ---: |
| Other comprehensive income | $(11)$ | $(20)$ |
| Valuation difference on available-for-sale securities | $(8)$ | $(19)$ |
| Foreign currency translation adjustment | 82 | $(1,534)$ |
| Other comprehensive income | 82 | $(1,534)$ |

[^0](3) Going Concern Assumption

No reportable information.
(4) Segment Information
[Segment Information]
I Third Quarter of FY03/2012 (Apr. 1, 2011 - Dec. 31, 2011)

1. Information related to net sales and profit or loss for each reportable segment

| (Millions of yen, rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | ElectroCeramics | Other (Note 1) | Segment total | Adjustment (Note2) | Amounts shown on quarterly consolidated statements of income |
| Net sales <br> (1)Sales to Outside Customers (2)Intersegment sales or Transfers | 7,899 | 3,832 | $1,562$ | 47 | $13,341$ | - | 13,341 |
| Total | 7,899 | 3,832 | 1,562 | 47 | 13,341 | - | 13,341 |
| Segment profit (loss) (Operating income (loss)) | 445 | 142 | (221) | (15) | 350 | (429) | (79) |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 429 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

During the subject nine-month period, impairment loss amounted to 41 million yen in the Electro-Ceramics Division.
II Third Quarter of FY03/2013 (Apr. 1, 2012 - Dec. 31, 2012)

1. Information related to net sales and profit or loss for each reportable segment

$|$| (Millions of yen, rounded down) |
| :---: |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 471 million yen consists of expenses related to Administrative Headquarters and Strategic Planning Headquarters that do not belong to the reportable segments.
3. Effective from the third quarter of fiscal 2013, the name of reporting segment that is Electro-Ceramics has been changed to Functional Ceramics Product. There is no impact of this change to reportable segment.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

During the subject nine-month period, impairment loss amounted to 603 million yen in the Functional Ceramics Product Division.
(5) Significant changes in Shareholder's Equity

No reportable information.

## 3. Supplementary Information

(1) Sales by Segment
(Millions of yen, rounded down)

| Industry Segment | Third Quarter of FY03/2012 <br> (Apr. 1, 2011 - Dec. 31, 2011) |  | Third Quarter of FY03/2013 <br> (Apr. 1, 2012 - Dec. 31, 2012) | FY03/2012 <br> (Apr. 1, 2011 - Mar. 31, 2012) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 7,899 | $59.2 \%$ | 7,095 | $59.2 \%$ | 10,835 | $59.4 \%$ |
| Tabletop | 3,832 | 28.7 | 3,623 | 30.2 | 5,245 | 28.8 |
| Functional Ceramics Product | 1,562 | 11.7 | 1,251 | 10.4 | 2,096 | 11.5 |
| Other | 47 | 0.4 | 20 | 0.2 | 62 | 0.3 |
| Total | 13,341 | 100.0 | 11,990 | 100.0 | 18,239 | 100.0 |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. Effective from the third quarter of fiscal 2013, the name of reporting segment that is Electro-Ceramics has been changed to Functional Ceramics Product. There is no impact of this change to reportable segment.
4. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment | Third Quarter of FY03/2012 <br> (Apr. 1, 2011- Dec 31, 2011) |  | Third Quarter of FY03/2013 <br> (Apr. 1, 2012- Dec. 31, 2012) | FY03/2012 <br> (Apr. 1, 2011-Mar. 31, 2012) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio |
|  | - | $-\%$ | 0 | $0.0 \%$ | - | $-\%$ |
| Tabletop | 1,010 | 26.4 | 878 | 24.2 | 1,289 | 24.6 |
| Functional Ceramics <br> Product | 438 | 28.0 | 359 | 28.7 | 620 | 29.6 |
| Total | 1,448 | 10.9 | 1,238 | 10.3 | 1,910 | 10.5 |


[^0]:    Comprehensive income attributable to minority interests

