Financial Results for the First Half of Fiscal Year Ending March 31, 2013 (Six Months Ended September 30, 2012) <under Japanese GAAP> (Consolidated)

November 9, 2012

Company name: NIKKO COMPANY

ID number: 5343 Stock listing: Nagoya Stock Exchange Second Section

URL: http://www.nikko-company.co.jp/

Representative : Kazuto Futamata, Chief Executive Officer

Contact: Yasuhiro Kurauchi, Chief Financial Officer (Phone: +81-76-276-2121)

Scheduled date to submit Securities Report : November 13, 2012

Scheduled date to begin dividend payments : -

Preparation of supplementary materials for quarterly financial results: None

Holding of quarterly financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended September 30, 2012 (April 1, 2012 - September 30, 2012)

(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year.)

(1) Consolidated operating results				p	one on ange on our and		period or and promodi	<i>,</i> , , , , , ,
	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended Sept. 30, 2012	7,977	(11.9)	(650)	-	(658)	-	(1,339)	-
Six months ended Sept. 30, 2011	9,056	-	42	-	31	-	241	-

Note: Comprehensive income (Millions of yen): Sept. 30, 2012: (1,390) (-%) Sept. 30, 2011: 240 (-%)

	Net income per share	Diluted net income per share
	Yen	Yen
Six months ended Sept. 30, 2012	(71.49)	-
Six months ended Sept. 30, 2011	12.86	-

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of Sept. 30, 2012	11,925	2,232	18.7	119.19
As of Mar. 31, 2012	13,173	3,623	27.5	193.41

Reference: Shareholders' equity (Millions of yen): Sept 30, 2012: 2,232 Mar. 31, 2011: 3,623

2. Dividends

			Dividend per share		
(Record date)	1Q-end	2Q-end	3Q-end	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
Year ended Mar. 31, 2012	-	0.00	-	0.00	0.00
Year ending Mar. 31, 2013	-	0.00			
Year ending Mar. 31, 2013					
(forecast)			-	0.00	0.00

Notes: Revision of dividend forecast during the period: None

3. Consolidated Forecast for the Fiscal Year Ending March 31, 2013 (April 1, 2012 - March 31, 2013)

(Percentage figures represent changes from the same period of the previous year.)

(i erecitage ligares represent changes from the earlie period of the provided years									
	Net sales		Net sales Operating income Ordinary income		nary income Net income			Net income per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	16,600	(9.0)	(800)	-	(800)	-	(1,500)	-	(80.08)

Notes: Revision of projected consolidated performance during the period: Yes

4	N	otes	

 Changes in significant subsidiaries (changes in spec 	cified subsidiaries accompanying changes in the scope of consolidation) during
the period: None	
New: — companies (Company name:)
Eliminated: — companies (Company name:	

)

- (2) Application of special accounting methods for quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, or restatement
 - 1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
 - 2) Changes other than 1) above: None
 - 3) Changes in accounting estimates: Yes
 - 4) Restatement: None

Note: The depreciation method has been changed from the first quarter of this fiscal year and this change is applicable to "a case when it is difficult to distinguish between a change in an accounting policy and a change in an accounting estimate." For further information, please refer to Changes in accounting policies, estimates, and restatement in "Summary Information (Notes)".

(4) Number of shares outstanding (common shares)

1) Number of shares outstanding (including treasury stock) at the end of the period

Sept. 30, 2012: 19,572,000 shares Mar. 31, 2012: 19,572,000 shares

2) Number of treasury stock at the end of the period

Sept. 30, 2012: 840,772 shares Mar. 31, 2012: 838,142 shares

3) Average number of shares issued during the period (cumulative; consolidated)

Six months ended Sept. 30, 2012: 18,732,443 shares Six months ended Sept. 30, 2011: 18,735,474 shares

The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.

Forecasts regarding future results in these materials are based on assumptions judged to be valid and information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

^{*}Information regarding the implementation of quarterly review procedures

^{*}Appropriate use of business forecasts, other special items

1. Summary Information (Notes)

- (1) Overview of Changes in Consolidated Subsidiaries No reportable information
- (2) Overview of Adoption of Special Accounting Methods No reportable information
- (3) Changes in accounting principles, accounting estimates and retrospective restatement for consolidated (a change in an accounting policy which is difficult to distinguish from a change in an accounting estimate)

 At the Company and its domestic consolidated subsidiaries, the depreciation method for Property and equipment acquired on or after April 1, 2012 had been changed to method under the revised act from the first quarter of this fiscal year. The impact of this change to income and loss is immaterial.

2. Quarterly Consolidated Financial Statements (1) Consolidated Balance Sheet

Consolidated Balance Sneet		(Millions of yen)
	FY03/2012	First Half of FY03/2013
	(As of Mar.31,2012)	(As of Sep. 30,2012)
Assets	,	,
Current assets		
Cash and deposits	1,131	1,211
Notes and accounts receivable-trade	3,203	2,428
Merchandise and finished goods	2,197	2,213
Work in process	731	644
Costs on uncompleted construction contracts	317	358
Raw materials and supplies	357	360
Deferred tax assets	1	0
Other	148	132
Allowance for doubtful accounts	(117)	(25)
Total current assets	7,970	7,323
Noncurrent assets		
Property, plant and equipment Buildings and structures	6 702	6 712
<u> </u>	6,783	6,713
Accumulated depreciation Buildings and structures, net	(4,584) 2,198	(4,643) 2,070
Land	1,261	1,261
Other	6,995	6,740
Accumulated depreciation	(6,237)	(6,289)
Other, net	758	450
Total property, plant and equipment	4,218	3,782
Intangible assets	244	129
Investments and other assets	277	123
Investment securities	595	550
Other	539	707
Allowance for investment loss	=	(38)
Allowance for doubtful accounts	(394)	(529)
Total investments and other assets	740	690
Total noncurrent assets	5,202	4,601
Total assets	13,173	11,925
		_
Liabilities		
Current liabilities		
Notes and accounts payable-trade	3,370	2,950
Short-term loans payable	1,199	1,534
Current portion of long-term loans payable	328	361
Income taxes payable	53	39
Provision for bonuses	85	_
Provision for product warranties	128	394
Other	1,249	1,397
Total current liabilities	6,414	6,676
Noncurrent liabilities		
Long-term loans payable	1,441	1,251
Provision for retirement benefits	1,229	1,301
Provision for directors' retirement benefits	104	30
Other Table 10 and 10 a	359	433
Total noncurrent liabilities	3,135	3,016
Total liabilities	9,549	9,693
Net assets		
Shareholders' equity Capital stock	2 200	2 200
Capital stock Capital surplus	3,200 1,321	3,200 1,321
Retained earnings	(259)	(1,598)
Treasury stock	(334)	
Total shareholders' equity		(335)
Accumulated other comprehensive income	3,927	2,587
Valuation difference on available-for-sale securities	(173)	(218)
Foreign currency translation adjustment	(173)	(136)
Accumulated other comprehensive income	(303)	(354)
Total net assets	3,623	2,232
Total liabilities and net assets	13,173	11,925
. J. III. III. III. III. III. III. III.	10,170	11,025

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income

Net sales 9,056 7,977 Cost of sales 6,337 5,728 Gross profit 2,718 2,248 Selling, general and administrative expenses 2,676 2,898 Operating income (loss) 42 (650) Non-operating income 0 0 Interest income 0 0 Rent income 12 11 Other 41 29 Total non-operating income 54 42 Non-operating expenses 25 24 Interest expenses 25 24 Interest expenses 25 24 Interest expenses 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary income 8 5 50 Ordinary income (loss) 0 - - Gain on ables of noncurrent assets 0 - - Gain on ables of noncur	consolidated quarterly statements of income	First half of FY03/2012 (Apr.1,2011-Sept.30,2011)	(Millions of yen) First half of FY03/2013 (Apr.1,2012-Sept.30,2012)
Cost of sales 6,337 5,728 Gross profit 2,718 2,248 Selling, general and administrative expenses 2,676 2,898 Operating income (loss) 42 (650) Non-operating income 0 0 Interest income 0 0 Rent income 12 11 Other 41 29 Total non-operating income 54 42 Non-operating expenses 54 42 Interest expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income (loss) 31 (658) Extraordinary Income 283 — Gain on sales of noncurrent assets 0 — Gain on sales of noncurrent benefit plan 283 — Total extraordinary Income 283 — Loss on retirement of noncurren	Net sales	9.056	7.977
Gross profit 2,718 2,248 Selling, general and administrative expenses 2,676 2,898 Operating income (loss) 42 (650) Non-operating income 0 0 Rent income 12 11 Other 41 29 Total non-operating income 54 42 Non-operating expenses 12 11 Interest expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 0 - Gain on sales of noncurrent assets 0 - Gain on abolishment of retirement benefit plan 283 - Total extraordinary Income 283 - Extraordinary loss 41 603 Loss on retirement of noncurrent assets 7 9 Impairment loss 41 603 Provision of allo	Cost of sales		•
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Interest income 0 0 Rent income 12 11 Other 41 29 Total non-operating income 54 42 Non-operating expenses 25 24 Interest expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 283 — Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss 7 9 Impairment loss 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 <t< td=""><td></td><td>42</td><td>(650)</td></t<>		42	(650)
Interest income 0 0 Rent income 12 11 Other 41 29 Total non-operating income 54 42 Non-operating expenses 25 24 Interest expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 283 — Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss 7 9 Impairment loss 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 <t< td=""><td>Non-operating income</td><td></td><td></td></t<>	Non-operating income		
Other 41 29 Total non-operating income 54 42 Non-operating expenses 34 42 Interest expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 283 — Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss 4 603 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-deferred 0 0 0 Income taxes-deferred 0 0 0		0	0
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Non-operating expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 8 - Gain on sales of noncurrent assets 0 - Gain on abolishment of retirement benefit plan 283 - Total extraordinary Income 283 - Extraordinary loss 283 - Loss on retirement of noncurrent assets 7 9 Impairment loss 41 603 Provision of allowance for investment loss - 38 Other 1 - Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes deferred 0 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1	Other	41	29
Interest expenses 25 24 Foreign exchange loss 23 11 Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 0 — Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Total non-operating income	54	42
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Other 16 14 Total non-operating expenses 65 50 Ordinary income (loss) 31 (658) Extraordinary Income 31 (658) Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Interest expenses	25	24
Total non-operating expenses 65 50	Foreign exchange loss	23	11
Ordinary income (loss) 31 (658) Extraordinary Income 0 — Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss 7 9 Loss on retirement of noncurrent assets 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Other	16	14
Extraordinary Income 0 — Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss Section retirement of noncurrent assets 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Total non-operating expenses	65	50
Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss Value of the contract of the con	Ordinary income (loss)	31	(658)
Gain on sales of noncurrent assets 0 — Gain on abolishment of retirement benefit plan 283 — Total extraordinary Income 283 — Extraordinary loss Value of the contract of the con	Extraordinary Income		
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Loss on retirement of noncurrent assets 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)		283	_
Loss on retirement of noncurrent assets 7 9 Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Extraordinary loss		
Impairment loss 41 603 Provision of allowance for investment loss — 38 Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)		7	9
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Other 1 — Total extraordinary losses 51 650 Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)		<u></u>	
Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Other	1	=
Income (loss) before income taxes 263 (1,309) Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)	Total extraordinary losses	51	650
Income taxes-current 21 29 Income taxes-deferred 0 0 Total income taxes 22 29 Income (loss) before minolity inretests 241 (1,339)		263	(1,309)
Total income taxes2229Income (loss) before minolity inretests241(1,339)		21	
Income (loss) before minolity inretests 241 (1,339)	Income taxes-deferred	0	0
	Total income taxes	22	29
	Income (loss) before minolity inretests	241	(1,339)
	Net income (loss)	241	(1,339)

Consolidated quarterly statements of comprehensive income

consolidated quarterly statements of completionsive income	First half of FY03/2012 (Apr.1,2011-Sept.30,2011)	(Millions of yen) First half of FY03/2013 (Apr.1,2012-Sept.30,2012)
Income(loss) before minority interests	241	(1,339)
Other comprehensive income		
Valuation difference on available-for-sale securities	9	(45)
Foreign currency translation adjustment	(9)	(5)
Other comprehensive income	(0)	(51)
Comprehensive income	240	(1,390)
Comprehensive income attributable to owners of the parent	240	(1,390)
Comprehensive income attributable to minority interests	-	-

	(Millions of yen)
First half of FY03/2012	First half of FY03/2013
(Apr. 1.2011-Sept. 30.2011)	(Apr. 1.2012-Sept. 30.2012)

Net cash provided by (used in) operating activities		
Income (loss) before income taxes and minority interests	263	(1,309)
Depreciation and amortization	264	254
Impairment loss	41	603
Increase (decrease) in allowance for doubtful accounts	11	43
Increase (decrease) in provision for bonuses	(161)	(85)
Increase (decrease) in provision for product warranties	1	266
Increase (decrease) in provision for retirement benefits	(228)	71
Increase (decrease) in allowance for investment loss	(220)	38
Interest and dividends income		(8)
Interest expenses	25	(8)
·	(0)	24
Loss (gain) on sales of property, plant and equipment Loss on retirement of noncurrent assets	(0)	9
Decrease (increase) in notes and accounts receivable-trade	, 81	643
	01	043
Decrease (increase) in claims provable in bankruptcy, claims provable in rehabilitation	0	1
·	(404)	00
Decrease (increase) in inventories	(464)	20
Increase (decrease) in notes and accounts payable-trade	247	(414)
Other, net	(75)	(68)
Subtotal	9	90
Interest and dividends income received	6	8
Interest expenses paid	(25)	(24)
Income taxes paid	(12)	(48)
Net cash provided by (used in) operating activities	(22)	25
Net cash provided by (used in) investment activities		
Payments into time deposits	(81)	(74)
Proceeds from withdrawal of time deposits	52	175
Purchase of property, plant and equipment	(106)	(81)
Other, net	(4)	2
Net cash provided by (used in) investment activities	(139)	21
Net cash provided by (used in) financing activities		
	77	224
Net increase (decrease) in short-term loans payable	7 / 50	334
Proceeds from long-term loans payable		(157)
Repayment of long-term loans payable	(86)	(157)
Repayments of lease obligations	(63)	(38)
Purchase of treasury stock	(0)	(0)
Net cash provided by (used in) financing activities	(22)	137
Effect of exchange rate change on cash and cash equivalents	(3)	(2)
Net increase (decrease) in cash and cash equivalents	(187)	182
Cash and cash equivalents at beginning of period	1,287	924
Cash and cash equivalents at end of period	1,100	1,106

- (4) Going Concern Assumption No reportable information.
- (5) Segment Information

[Segment Information]

- I First Half of FY03/2012 (Apr. 1, 2011 Sept. 30, 2011)
- 1. Information related to net sales and profit or loss for each reportable segment

(Millions of yen, rounded down)

	Housing & Environmental Equipment	Tabletop	Electro- Ceramics	Other (Note 1)	Segment total	Adjustment (Note2)	Amounts shown on quarterly consolidated statements of income
Net sales (1)Sales to Outside Customers	5,413	2,525	1,084	33	9,056	-	9,056
(2)Intersegment sales or Transfers	-	-	•	•	1	=	-
Total	5,413	2,525	1,084	33	9,056	-	9,056
Segment profit (loss) (Operating income (loss))	384	86	(131)	(10)	329	(287)	42

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.

- 2. Segment income adjustment of 287 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
- 2. Information regarding impairment loss on fixed assets and goodwill by reportable segment During the subject six-month period, impairment loss amounted to 41 million yen in the Electro-Ceramics Division.
- II First Half of FY03/2013 (Apr. 1, 2012 Sept. 30, 2012)
- 1. Information related to net sales and profit or loss for each reportable segment

(Millions of yen, rounded down)

	Housing & Environmental Equipment	Tabletop	Electro- Ceramics	Other (Note 1)	Segment total	Adjustment (Note 2)	Amounts shown on quarterly consolidated statements of income
Net sales (1)Sales to Outside Customers	4,709	2,461	795	11	7,977	-	7,977
(2)Intersegment sales or Transfers	-	-	ı	1	1	-	-
Total	4,709	2,461	795	11	7,977	-	7,977
Segment profit (loss) (Operating income (loss))	(182)	27	(188)	2	(342)	(308)	(650)

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.

- Segment income adjustment of 308 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
- 2. Information regarding impairment loss on fixed assets and goodwill by reportable segment During the subject six-month period, impairment loss amounted to 603 million yen in the Electro-Ceramics Division.
 - (6) Significant changes in Shareholder's Equity No reportable information.

3. Supplementary Information

(1) Sales by Segment (Millions of yen, rounded down)

Industry Segment	First Half of FY03/2012 (Apr. 1, 2011 – Sept. 30, 2011)		First Half of FY03/2013 (Apr. 1, 2012 – Sept. 30, 2012)		FY03/2012 (Apr. 1, 2011 - Mar. 31, 2012)	
madatry degment	Net Sales	Percent of Net Sales	Net Sales	Percent of Net Sales	Net Sales	Percent of Net Sales
Housing & Environmental Equipment	5,413	59.8%	4,709	59.0%	10,835	59.4%
Tabletop	2,525	27.9	2,461	30.9	5,245	28.8
Electro- Ceramics	1,084	12.0	795	10.0	2,096	11.5
Other	33	0.3	11	0.1	62	0.3
Total	9,056	100.0	7,977	100.0	18,239	100.0

Notes:

- 1. Amounts are converted to sales prices.
- 2. Amounts do not include consumption taxes.
- 3. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

(Millions of yen, rounded down) First Half of FY03/2012 First Half of FY03/2013 FY03/2012 (Apr. 1, 2011- Sept. 30, 2011) (Apr. 1, 2011 - Mar. 31, 2012) (Apr. 1, 2012- Sept. 30, 2012) **Industry Segment** Overseas Sales Overseas Overseas Sales Overseas Overseas Overseas Sales Ratio Sales Ratio Sales Sales Ratio Housing & Environmental -% 0 0.0% -% Equipment Tabletop 722 28.6% 616 25.1% 1,289 24.6 **Electro- Ceramics** 32.0 228 28.7 620 29.6 346 Total 1,069 11.8 845 10.6 1,910 10.5