Financial Results for the First Half of Fiscal Year Ending March 31, 2013
(Six Months Ended September 30, 2012) <under Japanese GAAP> (Consolidated)
November 9, 2012
Company name : NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL : http://www.nikko-company.co.jp/
Representative : Kazuto Futamata, Chief Executive Officer
Contact : Yasuhiro Kurauchi, Chief Financial Officer (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : November 13, 2012
Scheduled date to begin dividend payments :-
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Six Months Ended September 30, 2012 (April 1, 2012 - September 30, 2012)
(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
| Six months ended |  |  |  |  |  |  |  |
| Sept. 30, 2012 <br> Six months ended <br> Sept. 30, 2011 | 7,977 | $(11.9)$ | $(650)$ | - | $(658)$ | - | $(1,339)$ |

Note: Comprehensive income (Millions of yen):
Sept. 30, 2012: $(1,390)$ ( $-\%$ )
Sept. 30, 2011: 240 (-\%)

|  | Net income per <br> share | Diluted net income <br> per share |
| :--- | ---: | ---: | :---: |
| Six months ended <br> Sept. 30, 2012 | Yen | Yen |
| Six month ended <br> Sept. 30, 2011 | 12.86 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of Sept. 30, 2012 | 11,925 | 2,232 | 18.7 | 119.19 |
| As of Mar. 31,2012 | 13,173 | 3,623 | 27.5 | 193.41 |

Reference: Shareholders' equity (Millions of yen):
Sept 30, 2012: 2,232 Mar. 31, 2011: 3,623

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Year ended Mar. 31, 2012 | Yen | $\begin{aligned} & \text { Yen } \\ & 0.00 \end{aligned}$ | Yen | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ |
| Year ending Mar. 31, 2013 | - | 0.00 |  |  |  |
| Year ending Mar. 31, 2013 (forecast) |  |  | - | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2013 (April 1, 2012 - March 31, 2013)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per <br> share |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
|  | 16,600 | $(9.0)$ | $(800)$ | - | $(800)$ | - | $(1,500)$ |
|  | - | (80.08) |  |  |  |  |  |

Notes: Revision of projected consolidated performance during the period: Yes

## 4. Notes

(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period: None
New: — companies (Company name: )
Eliminated: — companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
2) Changes other than 1) above: None
3) Changes in accounting estimates: Yes
4) Restatement: None

Note: The depreciation method has been changed from the first quarter of this fiscal year and this change is applicable to "a case when it is difficult to distinguish between a change in an accounting policy and a change in an accounting estimate." For further information, please refer to Changes in accounting policies, estimates, and restatement in "Summary Information (Notes)".
(4) Number of shares outstanding (common shares)

1) Number of shares outstanding (including treasury stock) at the end of the period Sept. 30, 2012: 19,572,000 shares Mar. 31, 2012: 19,572,000 shares
2) Number of treasury stock at the end of the period
Sept. 30, 2012: 840,772 shares Mar. 31, 2012: 838,142 shares
3) Average number of shares issued during the period (cumulative; consolidated) Six months ended Sept. 30, 2012: 18,732,443 shares Six months ended Sept. 30, 2011: 18,735,474 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on assumptions judged to be valid and information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

## 1. Summary Information (Notes)

(1) Overview of Changes in Consolidated Subsidiaries No reportable information
(2) Overview of Adoption of Special Accounting Methods No reportable information
(3) Changes in accounting principles, accounting estimates and retrospective restatement for consolidated (a change in an accounting policy which is difficult to distinguish from a change in an accounting estimate)
At the Company and its domestic consolidated subsidiaries, the depreciation method for Property and equipment acquired on or after April 1, 2012 had been changed to method under the revised act from the first quarter of this fiscal year. The impact of this change to income and loss is immaterial.

## 2. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet
(Millions of yen)
FY03/2012
(As of Mar.31,2012)
First Half of FY03/2013
(As of Sep. 30,2012)

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 1,131 | 1,211 |
| Notes and accounts receivable-trade | 3,203 | 2,428 |
| Merchandise and finished goods | 2,197 | 2,213 |
| Work in process | 731 | 644 |
| Costs on uncompleted construction contracts | 317 | 358 |
| Raw materials and supplies | 357 | 360 |
| Deferred tax assets | 1 | 0 |
| Other | 148 | 132 |
| Allowance for doubtful accounts | (117) | (25) |
| Total current assets | 7,970 | 7,323 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 6,783 | 6,713 |
| Accumulated depreciation | $(4,584)$ | $(4,643)$ |
| Buildings and structures, net | 2,198 | 2,070 |
| Land | 1,261 | 1,261 |
| Other | 6,995 | 6,740 |
| Accumulated depreciation | $(6,237)$ | $(6,289)$ |
| Other, net | 758 | 450 |
| Total property, plant and equipment | 4,218 | 3,782 |
| Intangible assets | 244 | 129 |
| Investments and other assets |  |  |
| Investment securities | 595 | 550 |
| Other | 539 | 707 |
| Allowance for investment loss | - | (38) |
| Allowance for doubtful accounts | (394) | (529) |
| Total investments and other assets | 740 | 690 |
| Total noncurrent assets | 5,202 | 4,601 |
| Total assets | 13,173 | 11,925 |


| Liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 3,370 | 2,950 |
| Short-term loans payable | 1,199 | 1,534 |
| Current portion of long-term loans payable | 328 | 361 |
| Income taxes payable | 53 | 39 |
| Provision for bonuses | 85 | - |
| Provision for product warranties | 128 | 394 |
| Other | 1,249 | 1,397 |
| Total current liabilities | 6,414 | 6,676 |
| Noncurrent liabilities |  |  |
| Long-term loans payable | 1,441 | 1,251 |
| Provision for retirement benefits | 1,229 | 1,301 |
| Provision for directors' retirement benefits | 104 | 30 |
| Other | 359 | 433 |
| Total noncurrent liabilities | 3,135 | 3,016 |
| Total liabilities | 9,549 | 9,693 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 3,200 | 3,200 |
| Capital surplus | 1,321 | 1,321 |
| Retained earnings | (259) | $(1,598)$ |
| Treasury stock | (334) | (335) |
| Total shareholders' equity | 3,927 | 2,587 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (173) | (218) |
| Foreign currency translation adjustment | (130) | (136) |
| Accumulated other comprehensive income | (303) | (354) |
| Total net assets | 3,623 | 2,232 |
| Total liabilities and net assets | 13,173 | 11,925 |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income
(Millions of yen)
First half of FY03/2012 First half of FY03/2013 (Apr.1,2011-Sept.30,2011) (Apr.1,2012-Sept.30,2012)

| Net sales | 9,056 | 7,977 |
| :--- | ---: | ---: |
| Cost of sales | 6,337 | 5,728 |
| Gross profit | 2,718 | 2,248 |
| Selling, general and administrative expenses | 2,676 | 2,898 |
| Operating income (loss) | 42 | $(650)$ |
|  |  |  |
| Non-operating income | 0 | 0 |
| Interest income | 12 | 11 |
| Rent income | 41 | 29 |
| Other | 54 | 42 |
| Total non-operating income | 25 | 24 |
| Non-operating expenses | 23 | 11 |
| Interest expenses | 16 | 14 |
| Foreign exchange loss | 65 | 50 |
| Other | 31 | $(658)$ |
| Total non-operating expenses |  |  |
| Ordinary income (loss) |  |  |

Extraordinary Income

| Gain on sales of noncurrent assets | 0 | - |
| :--- | ---: | :--- |
| Gain on abolishment of retirement benefit plan | 283 | - |
| Total extraordinary Income | 283 | - |

Extraordinary loss
Loss on retirement of noncurrent assets $\quad 7 \quad 9$
Impairment loss 41
Provision of allowance for investment loss -
Other 1

| Total extraordinary losses | 51 | - |
| :--- | ---: | ---: |

Income (loss) before income taxes $263 \quad(1,309)$
Income taxes-current $\quad 21 \quad 29$
Income taxes-deferred $\quad 0 \quad 0$

| Income (loss) before minolity inretests | 22 | 241 |
| :--- | ---: | ---: |

Net income (loss)

Consolidated quarterly statements of comprehensive income
(Millions of yen)
First half of FY03/2012 First half of FY03/2013
(Apr.1,2011-Sept.30,2011) (Apr.1,2012-Sept.30,2012)

| Income(loss) before minority interests | 241 | $(1,339)$ |
| :--- | :---: | ---: |
| Other comprehensive income | 9 | $(45)$ |
| Valuation difference on available-for-sale securities | $(9)$ | $(5)$ |
| Foreign currency translation adjustment | $(0)$ | $(1,390)$ |
| Other comprehensive income | 240 | $(1,390)$ |
| Comprehensive income | 240 | - |

First half of FY03/2012
(Apr 1.2011-Sept 30 2011) (Apr.
(Apr.1,2012-Sept.30,2012)

Net cash provided by (used in) operating activities
Income (loss) before income taxes and minority interests
Depreciation and amortization
Impairment loss
Increase (decrease) in allowance for doubtful accounts
Increase (decrease) in provision for bonuses
Increase (decrease) in provision for product warranties
Increase (decrease) in provision for retirement benefits
Increase (decrease) in allowance for investment loss
Interest and dividends income
Interest expenses
Loss (gain) on sales of property, plant and equipment
Loss on retirement of noncurrent assets 7
Decrease (increase) in notes and accounts receivable-trade
Decrease (increase) in claims provable in bankruptcy, claims
provable in rehabilitation
Decrease (increase) in inventories
$\begin{array}{cc}263 & (1,309) \\ 264 & 254\end{array}$
$\begin{array}{cc}263 & (1,309) \\ 264 & 254\end{array}$
41
11
(161)

1
(228)

254
603

Increase (decrease) in notes and accounts payable-trade
Other, net
Subtotal
Interest and dividends income received
Interest expenses paid
Income taxes paid
Net cash provided by (used in) operating activities
Net cash provided by (used in) investment activities
Payments into time deposits
(81)
(74)

Proceeds from withdrawal of time deposits
Purchase of property, plant and equipment
Other, net
Net cash provided by (used in) investment activities
Net cash provided by (used in) financing activities
Net increase (decrease) in short-term loans payable
Proceeds from long-term loans payable
Repayment of long-term loans payable
Repayments of lease obligations
Purchase of treasury stock
Net cash provided by (used in) financing activities
Effect of exchange rate change on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

52

| $(4)$ | 2 |
| ---: | ---: |
| $(139)$ | 21 |


| 77 | 334 |
| ---: | ---: |
| 50 | - |
| $(86)$ | $(157)$ |
| $(63)$ | $(38)$ |
| $(0)$ | $(0)$ |
| $(22)$ | 137 |
| $(3)$ | $(2)$ |
| $(187)$ | 182 |
| 1,287 | 924 |
| 1,100 | 1,106 |

(4) Going Concern Assumption No reportable information.
(5) Segment Information
[Segment Information]
I First Half of FY03/2012 (Apr. 1, 2011 - Sept. 30, 2011)

1. Information related to net sales and profit or loss for each reportable segment

| (Millions of yen, rounded down) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | ElectroCeramics | Other (Note 1) | Segment total | Adjustment (Note2) | Amounts shown on quarterly consolidated statements of income |
| Net sales <br> (1)Sales to Outside Customers (2)Intersegment sales or Transfers | 5,413 | $2,525$ | $1,084$ | 33 | 9,056 | - | 9,056 |
| Total | 5,413 | 2,525 | 1,084 | 33 | 9,056 | - | 9,056 |
| Segment profit (loss) (Operating income (loss)) | 384 | 86 | (131) | (10) | 329 | (287) | 42 |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 287 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

During the subject six-month period, impairment loss amounted to 41 million yen in the Electro-Ceramics Division.
II First Half of FY03/2013 (Apr. 1, 2012 - Sept. 30, 2012)

1. Information related to net sales and profit or loss for each reportable segment


Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 308 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

During the subject six-month period, impairment loss amounted to 603 million yen in the Electro-Ceramics Division.
(6) Significant changes in Shareholder's Equity

No reportable information.

## 3. Supplementary Information

(1) Sales by Segment
(Millions of yen, rounded down)
(1) Sales by Segment

| Industry Segment | First Half of FYO3/2012 <br> (Apr. 1, 2011 - Sept. 30, 2011) |  | First Half of FY03/2013 <br> (Apr. 1, 2012 - Sept. 30, 2012) |  | FY03/2012 <br> (Apr. 1, 2011 - Mar. 31, 2012) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 5,413 | $59.8 \%$ | 4,709 | $59.0 \%$ | 10,835 | $59.4 \%$ |
| Tabletop | 2,525 | 27.9 | 2,461 | 30.9 | 5,245 | 28.8 |
| Electro- Ceramics | 1,084 | 12.0 | 795 | 10.0 | 2,096 | 11.5 |
| Other | 33 | 0.3 | 11 | 0.1 | 62 | 0.3 |
| Total | 9,056 | 100.0 | 7,977 | 100.0 | 18,239 | 100.0 |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment |  |  |  |  | (Millions of yen, rounded down) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Half of FY03/2012 <br> (Apr. 1, 2011-Sept. 30, 2011) |  | First Half of FY03/2013 <br> (Apr. 1, 2012- Sept. 30, 2012) |  | $\begin{gathered} \text { FY03/2012 } \\ \text { (Apr. 1, 2011-Mar. 31, 2012) } \end{gathered}$ |  |
|  | Overseas Sales | Overseas Sales Ratio | $\begin{gathered} \hline \text { Overseas } \\ \text { Sales } \end{gathered}$ | Overseas Sales Ratio | Overseas Sales | Overseas Sales Ratio |
| Housing \& Environmental Equipment | - | -\% | 0 | 0.0\% | - | -\% |
| Tabletop | 722 | 28.6\% | 616 | 25.1\% | 1,289 | 24.6 |
| Electro- Ceramics | 346 | 32.0 | 228 | 28.7 | 620 | 29.6 |
| Total | 1,069 | 11.8 | 845 | 10.6 | 1,910 | 10.5 |

