Financial Results for the First Quarter of Fiscal Year Ending March 31, 2013
(Three Months Ended June 30, 2012) <under Japanese GAAP> (Consolidated)
August 3, 2012
Company name : NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL : http://www.nikko-company.co.jp/
Representative : Kazuto Futamata, Chief Executive Officer
Contact : Yasuhiro Kurauchi, Finance and Administration, General Manager (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : August 10, 2012
Scheduled date to begin dividend payments :-
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended June 30, 2012 (April 1, 2012 - June 30, 2012)

| (1) Consolidated operating results |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Operating income | Ordinary income |  | Net income |  |
|  | Millions of yen \% | Millions of yen \% | Millions of yen | \% | Millions of yen | \% |
| Three months ended June 30, 2012 | 3,869 (12.5) | (241) | (243) | - | (289) | - |
| Three months ended June 30, 2011 | 4,422 - | 22 | 26 | - | 247 | - |

Note: Comprehensive income (Millions of yen):
June 30, 2012: (319) ( -\%)
June 30, 2011: 241 (-\%)

|  | Net income per <br> share | Diluted net income <br> per share |
| :--- | ---: | ---: | :---: |
| Three months ended <br> June. 30, 2012 <br> Three months ended <br> June. 30, 2011 | Yen | Yen |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of June 30, 2012 | 12,859 | 3,303 | 25.7 | 176.33 |
| As of Mar. 31, 2012 | 13,173 | 3,623 | 27.5 | 193.41 |

Reference: Shareholders' equity (Millions of yen):
June 30, 2012: 3,303
Mar. 31, 2012: 3,623

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Year ended Mar. 31, 2012 | Yen | $\begin{array}{r} \hline \text { Yen } \\ 0.00 \end{array}$ | Yen | $\begin{gathered} \hline \text { Yen } \\ 0.00 \end{gathered}$ | $\begin{array}{r} \hline \text { Yen } \\ 0.00 \end{array}$ |
| Year ending Mar. 31, 2013 | - |  |  |  |  |
| Year ending Mar. 31, 2013 (forecast) |  | 0.00 | - | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2013 (April 1, 2012 - March 31, 2013)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per |
| :---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
| share |  |  |  |  |  |

Notes: Revision of projected consolidated performance during the period: Yes
Consolidated forecast for the six months ending September 30, 2012 have not been disclosed because the Company and its subsidiaries track performance on an annual basis only.
4. Notes
(1) Changes in significant subsidiaries (changes in specified subsidiaries accompanying changes in the scope of consolidation) during the period: None
New: - companies (Company name: )
Eliminated: - companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: Yes
2) Changes other than 1) above: None
3) Changes in accounting estimates: Yes
4) Restatement: None

Note: The depreciation method has been changed from the first quarter of this fiscal year and this change is applicable to "a case when it is difficult to distinguish between a change in an accounting policy and a change in an accounting estimate." For further information, please refer to Changes in accounting policies, estimates, and restatement in "Summary Information (Notes)".
(4) Number of shares outstanding (common shares)

1) Number of shares outstanding (including treasury stock) at the end of the period June 30, 2012: 19,572,000 shares Mar. 31, 2012: 19,572,000 shares
2) Number of treasury stock at the end of the period June 30, 2012: 839,636 shares Mar. 31, 2012:

838,142 shares
3) Average number of shares issued during the period (cumulative; consolidated)

Three months ended June 30, 2012: 18,732,875 shares Three months ended June 30, 2011: 18,735,970 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on assumptions judged to be valid and information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

1. Summary Information (Notes)
(1) Overview of Changes in Consolidated Subsidiaries No reportable information.
(2) Overview of Adoption of Special Accounting Methods No reportable information.
(3) Changes in accounting principles, accounting estimates and retrospective restatement for consolidated At the Company and its domestic consolidated subsidiaries, the depreciation method for Property and equipment acquired on or after April 1, 2012 had been changed to method under the revised act from the first quarter of this fiscal year. The impact of this change to income and loss is immaterial.

## 2. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet
(Millions of yen)
FY03/2012
(As of Mar.31,2012)

First quarter of FY03/2013
(As of June 30,2012)

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 1,131 | 1,609 |
| Notes and accounts receivable-trade | 3,203 | 2,482 |
| Merchandise and finished goods | 2,197 | 2,317 |
| Work in process | 731 | 708 |
| Costs on uncompleted construction contracts | 317 | 315 |
| Raw materials and supplies | 357 | 364 |
| Deferred tax assets | 1 | 0 |
| Other | 148 | 118 |
| Allowance for doubtful accounts | (117) | (116) |
| Total current assets | 7,970 | 7,799 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 6,783 | 6,783 |
| Accumulated depreciation | $(4,584)$ | $(4,627)$ |
| Buildings and structures, net | 2,198 | 2,155 |
| Land | 1,261 | 1,261 |
| Other | 6,995 | 7,040 |
| Accumulated depreciation | $(6,237)$ | $(6,300)$ |
| Other, net | 758 | 740 |
| Total property, plant and equipment | 4,218 | 4,157 |
| Intangible assets | 244 | 223 |
| Investments and other assets |  |  |
| Investment securities | 595 | 569 |
| Other | 539 | 534 |
| Allowance for investment loss | - | (31) |
| Allowance for doubtful accounts | (394) | (393) |
| Total investments and other assets | 740 | 679 |
| Total noncurrent assets | 5,202 | 5,060 |
| Total assets | 13,173 | 12,859 |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,370 | 3,124 |
| :--- | ---: | ---: |
| Short-term loans payable | 1,199 | 1,490 |
| Current portion of long-term loans payable | 328 | 341 |
| Income taxes payable | 53 | 19 |
| Provision for bonuses | 85 | 60 |
| Provision for product warranties | 128 | 124 |
| Other | 1,249 | 1,386 |
| Total current liabilities | 6,414 | 6,547 |
| ncurrent liabilities | 1,441 | 1,386 |
| Long-term loans payable | 1,229 | 1,263 |
| Provision for retirement benefits | 104 | 34 |
| Provision for directors' retirement benefits | 359 | 325 |
| Other | 3,135 | 3,009 |
| Total noncurrent liabilities | 9,549 | 9,556 |
| al liabilities |  |  |

Net assets

| Shareholders' equity |  |  |
| :--- | ---: | ---: |
| Capital stock | 3,200 | 3,200 |
| Capital surplus | 1,321 | 1,321 |
| Retained earnings | $(259)$ | $(549)$ |
| Treasury stock | $(334)$ | $(335)$ |
| Total shareholders' equity | 3,927 | 3,636 |
| Accumulated other comprehensive income | $(173)$ | $(199)$ |
| Valuation difference on available-for-sale securities | $(130)$ | $(303)$ |
| Foreign currency translation adjustment | 3,623 | $(333)$ |
| Accumulated other comprehensive income | 13,173 | 3,303 |
| Total net assets |  | 12,859 |
| Total liabilities and net assets |  |  |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income (For the Three-month Period)

Consolidated quarterly statements of income
(Millions of yen)
First quarter of FY03/2012 First quarter of FY03/2013 (Apr.1,2011-June30,2011) (Apr.1,2012-June30,2012)

| Net sales | 4,422 | 3,869 |
| :--- | ---: | ---: |
| Cost of sales | 3,058 | 2,783 |
| Gross profit | 1,364 | 1,086 |
| Selling, general and administrative expenses | 1,341 | 1,327 |
| Operating income (loss) | 22 | $(241)$ |


| Non-operating income |  |  |
| :--- | ---: | ---: |
| Interest income | 0 | 0 |
| Dividends income | 5 | 7 |
| Rent income | 7 | 5 |
| Other | 19 | 11 |
| Total non-operating income | 32 | 25 |
| Non-operating expenses | 12 |  |
| Interest expenses | 7 | 12 |
| Foreign exchange loss | 8 | 8 |
| Other | 28 | 6 |
| Total non-operating expenses | 26 | 27 |

Extraordinary Income

| Gain on sales of noncurrent assets | 0 | - |
| :--- | ---: | :--- |
| Gain on abolishment of retirement benefit plan | 283 | - |
| Total extraordinary Income | 283 | - |


| Extraordinary loss |  |  |
| :--- | ---: | ---: |
| Loss on retirement of noncurrent assets | 7 | 0 |
| Reversal of allowance for investment loss | - | 31 |
| Impairment loss | 41 | - |
| Other | 1 | - |
| Total extraordinary losses | 51 | 31 |
| Income (loss) before income taxes | 259 | $(275)$ |
| Income taxes-current | 11 | 14 |
| Income taxes-deferred | 0 | 0 |
| Total income taxes | 247 | 14 |
| Income (loss) before minolity inretests | 247 | $(289)$ |
| Net income (loss) |  | $(289)$ |


| Income(loss) before minority interests | 247 |  |
| :--- | ---: | ---: |
| Other comprehensive income | (289) |  |
| Valuation difference on available-for-sale securities | $(2)$ | $(26)$ |
| Foreign currency translation adjustment | $(3)$ | $(3)$ |
| Other comprehensive income | $(6)$ | $(29)$ |
| Comprehensive income | 241 | $(319)$ |

Comprehensive income attributable to owners of the parent 241
Comprehensive income attributable to minority interests
(3) Going Concern Assumption

No reportable information.
(4) Segment Information

## [Segment Information]

I First Quarter of FY03/2012 (Apr. 1, 2011 - June 30, 2011)

1. Information related to net sales and profit or loss for each reportable segment

|  |  |  |  |  | (Millions of yen, rounded down) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Housing \& Environmental Equipment | Tabletop | ElectroCeramics | Other | Segment total | Adjustment <br> (Note 1) | Amounts shown on quarterly consolidated statements of income |
| Net sales <br> (1)Sales to Outside Customers <br> (2)Intersegment sales or Transfers | 2,720 | 1,174 | 512 | 15 | 4,422 | - | 4,422 |
| Total | 2,720 | 1,174 | 512 | 15 | 4,422 | - | 4,422 |
| Segment profit (loss) <br> (Operating income (loss)) | 203 | 22 | (55) | (5) | 164 | (142) | 22 |

Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 142 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

During the subject three-month period, impairment loss amounted to 41 million yen in the Electro-Ceramics Division.

II First Quarter of FY03/2013 (Apr. 1, 2012 - June 30, 2012)

1. Information related to net sales and profit or loss for each reportable segment


Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 175 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment No reportable information.
(5) Significant changes in Shareholder's Equity

No reportable information.

## 3. Supplementary Information

(1) Sales by Segment

| Industry Segment | First Quarter of FY03/2012 <br> (Apr. 1, 2011 - June 30, 2011) |  | First Quarter of FY03/2013 <br> (Apr. 1, 2012 - June 30, 2012) |  | FY03/2012 <br> (Apr. 1, 2011 - Mar. 31, 2012) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 2,720 | $61.5 \%$ | 2,299 | $59.4 \%$ | 10,835 | $59.4 \%$ |
| Tabletop | 1,174 | 26.5 | 1,207 | 31.2 | 5,245 | 28.8 |
| Electro- Ceramics | 512 | 11.6 | 357 | 9.2 | 2,096 | 11.5 |
| Other | 15 | 0.4 | 5 | 0.2 | 62 | 0.3 |
| Total | 4,422 | 100.0 | 3,869 | 100.0 | 18,239 | 100.0 |

Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. The following table indicates the Company's Overseas sales share by industry segment and percentage figures represent Overseas sales ratio.

| Industry Segment | First Quarter of FY03/2012 <br> (Apr. 1, 2011- June 30, 2011) |  | First Quarter of FY03/2013 <br> (Apr. 1, 2012- June 30, 2012) |  | FY03/2012 <br> (Apr. 1, 2011 - Mar. 31, 2012) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Overseas <br> Sales | Overseas <br> Sales | Overseas Sales <br> Ratio | Overseas <br> Sales | Overseas Sales <br> Ratio |  |
|  | - | $-\%$ | 0 | $0.0 \%$ | - | $-\%$ |
| Tabletop | 327 | 27.9 | 294 | 24.4 | 1,289 | 24.6 |
| Electro- Ceramics | 162 | 31.7 | 92 | 25.9 | 620 | 29.6 |
| Total | 490 | 11.1 | 387 | 10.0 | 1,910 | 10.5 |

