Financial Results for the Third Quarter of Fiscal Year Ending March 31, 2012 (Nine Months Ended December 31, 2011) <under Japanese GAAP> (Consolidated)

February 8, 2012
Company name : NIKKO COMPANY
ID number : 5343 Stock listing : Nagoya Stock Exchange Second Section
URL : http://www.nikko-company.co.jp/
Representative : Makoto Yoshida, Chief Executive Officer
Contact : Yasuhiro Kurauchi, Finance and Administration, General Manager (Phone: +81-76-276-2121)
Scheduled date to submit Securities Report : February 10, 2012
Scheduled date to begin dividend payments :-
Preparation of supplementary materials for quarterly financial results: None
Holding of quarterly financial results meeting: None
(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2011 (April 1, 2011 - December 31, 2011)
(1) Consolidated operating results (Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | $\%$ | Millions of yen |
| Nine months ended | 13,341 | - | $(79)$ | - | Millions of yen |
| Dec. 31, 2011 |  |  |  |  |  |


|  | Net income per <br> share | Diluted net income <br> per share  <br> Nine months ended <br> Dec. 31, 2011  <br> Nine months ended <br> Dec. 31, 2010 Yen | Yen |
| :--- | ---: | ---: | :---: |

Note: Nikko Company has changed its fiscal year-end from October 31 to March 31 resulting in an irregular 5-month period for Fiscal 2011 (from November 1, 2010 to March 31, 2011), as a result, a quarterly consolidated financial report for the Third Quarter of Fiscal 2011 has not been prepared. Therefore consolidated operating results for Third Quarter of Fiscal 2011 and comparisons with the same period of the previous period are not provided.
(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of Dec. 31, 2011 | 13,307 | 3,463 | 26.0 | 184.88 |
| As of Mar. 31, 2011 | 13,288 | 3,381 | 25.4 | 180.49 |

Reference: Shareholders' equity (Millions of yen):
Dec. 31, 2011: 3,463
Mar. 31, 2011: 3,381

## 2. Dividends

|  | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record date) | 1Q-end | 2Q-end | 3Q-end | Year-end | Annual |
| Year ended Mar. 31, 2011 | Yen | Yen | Yen | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ | $\begin{gathered} \text { Yen } \\ 0.00 \end{gathered}$ |
| Year ending Mar. 31, 2012 | - | 0.00 | - |  |  |
| Year ending Mar. 31, 2012 (forecast) |  |  |  | 0.00 | 0.00 |

Notes: Revision of dividend forecast during the period: None
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2012 (April 1, 2011 - March 31, 2012)
(Percentage figures represent changes from the same period of the previous year.)

|  | Net sales | Operating income | Ordinary income | Net income | Net income per <br> share |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |

Notes: Revision of projected consolidated performance during the period: None
The fiscal period ended March 31, 2011 was an irregular 5 -month period (from November 1 to October 31) resulting from the change in fiscal year end and therefore comparisons with the previous period are not provided.
4. Other
(1) Changes in major subsidiaries during the period: None New: - companies (Company name: Eliminated: — companies (Company name: )
(2) Application of special accounting methods for quarterly consolidated financial statements: Yes

Note: Application of simplified methods and special accounting methods for presenting quarterly consolidated financial statements
(3) Changes in accounting policies, changes in accounting estimates, or restatement

1) Changes in accounting policies due to changes in consolidated accounting methods: None
2) Changes other than 1) above: None
3) Changes in accounting estimates: None
4) Restatement: None
(4) Number of shares outstanding (common shares)
5) Number of shares outstanding (including treasury stock) at the end of the period

$$
\begin{array}{cccc}
\text { Dec. 31, 2011: } & 19,572,000 \text { shares } & \text { Mar. 31, 2011: } & \text { 19,572,000 shares }
\end{array}
$$

2) Number of treasury stock at the end of the period
Dec. 31, 2011:
837,887 shares
Mar. 31, 2011:
835,419 shares
3) Average number of shares issued during the period (cumulative; consolidated)

Nine months ended Dec. 31, 2011: 18,735,187 shares
*Information regarding the implementation of quarterly review procedures
The current quarterly financial statements are exempted from quarterly review procedures based on the Financial Instruments and
Exchange Law. At the time of disclosure, we have not completed the review process for these consolidated statements.
*Appropriate use of business forecasts, other special items
Forecasts regarding future results in these materials are based on assumptions judged to be valid and information available to the Company at the time the materials were created. Actual results may differ significantly from these forecasts for a number of reasons.

1. Other Information
(1) Overview of Changes in Consolidated Subsidiaries No reportable information
(2) Overview of Adoption of Special Accounting Methods
1) Simplified Accounting Method
(Valuation of inventory assets)
The value of a certain inventories at the end of the period under review is calculated using a rational method, based on physical inventories at the end of the previous fiscal year and the first half of the current fiscal year, rather than physical inventories at the end of the period under review.
(Calculation of depreciation expense for fixed assets)
Amount of acquisition, disposal and depreciation of the fixed assets which to be applied to the quarter is calculated by distributing the amount quoted or budgeted according to the length of the period.
2) Special accounting treatment for preparing quarterly consolidated financial statements No reportable information
(3) Changes in accounting principles, accounting estimates and retrospective restatement for consolidated No reportable information

## 2. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheet
(Millions of yen)
FY03/2011
(As of Mar.31,2011)
Third quarter of FY03/2012
(As of Dec. 31,2011)

| Assets |  |  |
| :--- | ---: | ---: |
| Current assets | 1,468 | 1,200 |
| Cash and deposits | 3,060 | 2,862 |
| Notes and accounts receivable-trade | 1,959 | 2,283 |
| Merchandise and finished goods | 857 | 731 |
| Work in process | 218 | 603 |
| Costs on uncompleted construction contracts | 352 | 367 |
| Raw materials and supplies | 2 | 1 |
| Deferred tax assets | 132 | 139 |
| Other | $158)$ | $(167)$ |
| Allowance for doubtful accounts | 7,893 | 8,023 |
| Total current assets |  |  |
| Noncurrent assets | 6,750 | $(4,426)$ |
| Property, plant and equipment | 2,324 | 1,261 |
| Buildings and structures | 6,900 | $(4,596$ |
| Accumulated depreciation | $(6,089)$ | 2,234 |
| Buildings and structures, net | 810 | 1,261 |
| Land | 4,395 | 7,036 |
| Other | 319 | $(6,211)$ |
| Accumulated depreciation |  | 824 |
| Other, net | 542 | 4,319 |
| Total property, plant and equipment | 525 | 266 |
| Intangible assets | $(388)$ | 679 |
| Investments and other assets | 5,395 | 566 |
| Investment securities | 13,288 | 521 |
| Other |  | $(388)$ |
| Allowance for doubtful accounts | Total investments and other assets | 598 |
| Total noncurrent assets | 5,284 |  |
| Total assets | 13,307 |  |

Liabilities
Current liabilities

| Notes and accounts payable-trade | 3,364 | 3,362 |
| :--- | ---: | ---: |
| Short-term loans payable | 793 | 1,259 |
| Current portion of long-term loans payable | 162 | 270 |
| Income taxes payable | 30 | 41 |
| Provision for bonuses | 373 | 47 |
| Provision for product warranties | 103 | 103 |
| Other | 1,385 | 1,501 |
| Total current liabilities | 6,212 | 6,586 |
| current liabilities | 1,720 | 1,557 |
| Long-term loans payable | 1,414 | 1,216 |
| Provision for retirement benefits | 99 | 100 |
| Provision for directors' retirement benefits | 459 | 383 |
| Other | 3,694 | 3,258 |
| Total noncurrent liabilities | 9,907 | 9,844 |
| al liabilities |  |  |

assets
Shareholders' equity

| Capital stock | 3,200 | 3,200 |
| :--- | ---: | ---: |
| Capital surplus | 2,066 | 1,321 |
| Retained earnings | $(1,231)$ | $(383)$ |
| Treasury stock | $(334)$ | $(334)$ |
| Total shareholders' equity | 3,701 | 3,802 |

Accumulated other comprehensive income
Valuation difference on available-for-sale securities (191) (202)
Foreign currency translation adjustment (128) (136)

| Accumulated other comprehensive income | $(319)$ | 3,381 |
| :--- | ---: | ---: |
| Total net assets | 3,463 |  |


| Total liabilities and net assets | 13,288 | 13,307 |
| :--- | ---: | ---: |

(2) Consolidated quarterly statements of income and consolidated quarterly statements of comprehensive income

Consolidated quarterly statements of income
(Millions of yen)
Third quarter of FY03/2012
(Apr.1,2011-Dec.31,2011)

| Net sales | 13,341 |
| :---: | :---: |
| Cost of sales | 9,415 |
| Gross profit | 3,926 |
| Selling, general and administrative expenses | 4,006 |
| Operating income (loss) | (79) |
| Non-operating income |  |
| Interest income | 0 |
| Rent income | 18 |
| Other | 54 |
| Total non-operating income | 73 |
| Non-operating expenses |  |
| Interest expenses | 39 |
| Other | 40 |
| Total non-operating expenses | 79 |
| Ordinary income (loss) | (86) |
| Extraordinary Income |  |
| Gain on sales of noncurrent assets | 0 |
| Gain on abolishment of retirement benefit plan | 283 |
| Other | 0 |
| Total extraordinary Income | 284 |
| Extraordinary loss |  |
| Loss on retirement of noncurrent assets | 7 |
| Impairment loss | 41 |
| Business structure improvement expenses | 11 |
| Other | 1 |
| Total extraordinary losses | 62 |
| Income (loss) before income taxes | 135 |
| Income taxes-current | 32 |
| Income taxes-deferred | 1 |
| Total income taxes | 33 |
| Income (loss) before minolity inretests | 102 |
| Net Income (loss) | 102 |

Income(loss) before minority interests ..... 102
Other comprehensive income
Valuation difference on available-for-sale securities ..... (11)
Foreign currency translation adjustment ..... (8)
Other comprehensive income ..... (19)
Comprehensive income ..... 82
Comprehensive income attributable to owners of the parent ..... 82
Comprehensive income attributable to minority interests
(3) Going Concern Assumption

No reportable information.
(4) Segment Information
[Segment Information]
Third Quarter of FY03/2012 (Apr. 1, 2011 -Dec. 31, 2011)

1. Information related to net sales and profit or loss for each reportable segment


Notes: 1. The "Other" category indicated businesses not included in reporting segments, including sales of other products.
2. Segment income adjustment of 429 million yen consists of expenses, such as general administrative expenses, and research and development costs that do not belong to the reportable segments.
3. The company has changed its fiscal year-end resulting in an irregular 5-month period for Fiscal 2011 and as a result a quarterly consolidated financial report for the Third Quarter of Fiscal 2011 has not been prepared.
2. Information regarding impairment loss on fixed assets and goodwill by reportable segment

During the subject nine-month period, impairment loss amounted to 41 million yen in the Electro-Ceramics Division.
(5) Significant changes in Shareholder's Equity No reportable information

## 3. Supplementary Information

(1) Sales by Segment
(Millions of yen, rounded down)
(1) Sales by Segment

| Industry Segment | Same period last year <br> (Apr. 1, 2010 - Dec. 31, 2010) |  | Third quarter of FY03/2012 <br> (Apr. 1, 2011 - Dec. 31, 2011) | FY03/2011 <br> (Nov. 1, 2010 - Mar. 31, 2011) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales | Net Sales | Percent of <br> Net Sales |
|  | 7,446 | $53.3 \%$ | 7,899 | $59.2 \%$ | 4,390 | $56.6 \%$ |
| Tabletop | 4,373 | 31.3 | 3,832 | 28.7 | 2,247 | 29.0 |
| Electro- Ceramics | 2,106 | 15.1 | 1,562 | 11.7 | 1,085 | 14.0 |
| Other | 35 | 0.3 | 47 | 0.4 | 31 | 0.4 |
| Total | 13,962 | 100.0 | 13,341 | 100.0 | 7,754 | 100.0 |

## Notes:

1. Amounts are converted to sales prices.
2. Amounts do not include consumption taxes.
3. Due to the change of fiscal year-end, a quarterly consolidated financial report for the Third Quarter of Fiscal 2011 has not been prepared. However, for reference purposes, comparisons have been made with the same period of the previous year. Further, the fiscal 2011 was a five-month reporting period.
4. The following table indicates the Company's overseas sales share by industry segment and percentage figures represent overseas sales ratio.

| Industry Segment |  |  |  |  | (Millions of yen, rounded down) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Same period last year <br> (Apr. 1, 2010 - Dec. 31, 2010) |  | Third quarter of $\mathrm{FY} 03 / 2012$ (Apr. 1, 2011 - Dec. 31, 2011) |  | $\begin{gathered} \text { FY03/2011 } \\ (\text { Nov. 1, } 2010-\text { Mar. 31, 2011) } \end{gathered}$ |  |
|  | $\begin{gathered} \hline \text { Overseas } \\ \text { Sales } \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { Overseas Sales } \\ \text { Ratio } \end{array}$ | $\begin{gathered} \hline \text { Overseas } \\ \text { Sales } \\ \hline \end{gathered}$ | Overseas Sales Ratio | Overseas Sales | Overseas Sales Ratio |
| Housing \& Environmental Equipment | 2 | 0.0\% | - | -\% | - | -\% |
| Tabletop | 1,297 | 29.7 | 1,010 | 26.4 | 685 | 30.5 |
| Electro- Ceramics | 572 | 27.2 | 438 | 28.0 | 306 | 28.3 |
| Total | 1,872 | 13.4 | 1,448 | 10.9 | 992 | 12.8 |

